

UNITED STATES OF AMERICA
DEPARTMENT OF AGRICULTURE
FOOD SAFETY AND INSPECTION SERVICE

ADVANCES IN PRE-HARVEST REDUCTION OF *SALMONELLA* IN POULTRY

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MODERATOR:

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P R O C E E D I N G S

PROBIOTICS AND COMPETITIVE EXCLUSION

DR. BAUER: I want to welcome everybody back to the second day of Advances in Pre-Harvest Reduction of *Salmonella* in Poultry.

Our first session is Probiotics and Competitive Exclusion. For those of you that don't know me, my name's Nate Bauer. I'm a scientific liaison with the Office of Public Health Science.

Our next speaker, I actually team taught with -- actually he did all the teaching and we just hung around and watched him teach FSIS veterinarians. When Billy Hargis was at Texas A&M University, he would come over and talk about pre-harvest food safety issues to FSIS veterinarians at our training center there in -- collocated on the Texas A&M University campus; but we lost Billy Hargis to the University of Arkansas.

Anyway, Dr. Hargis received his Master's of Science of Poultry Science at the University of Georgia, his DVM and PhD at the University of Minnesota. He was a professor at the Department of Veterinary Pathobiology and Poultry Science at Texas A&M University. That was before joining the Center of Excellence in Poultry Science as a Professor and Director of the University of Arkansas Poultry Health Research Laboratory.

1 Dr. Hargis is a Diplomate of the American College
2 of Poultry Veterinarians. He teaches in the undergraduate
3 and graduate Poultry Science Program. He has an active
4 research program in the area of poultry health and animal
5 and food safety intervention with interests in poultry
6 immunology and endocrinology.

7 His laboratory has been recognized by several
8 awards and Dr. Hargis has advised or co-advised more than
9 fifty masters and doctor of philosophy students and has
10 published numerous manuscripts and book chapters relating to
11 food safety and poultry health and poultry physiology.

12 Dr. Hargis is going to talk to us about gut
13 maturation, prebiotics, probiotics and symbiotic
14 interventions to reduce *Salmonella* in poultry. Dr. Hargis.

15 GUT MATURATION, PREBIOTICS, PROBIOTICS AND SYNBIOTICS -
16 INTERVENTIONS TO REDUCE *SALMONELLA*

17 DR. HARGIS: Thank you, Dr. Bauer, and I
18 appreciate the invitation to be here, it's an honor to be
19 here. I bring you greetings from the University of Arkansas
20 and the Poultry Science Center there, where I am very
21 pleased to be.

22 I was going to stop Nate because he was cutting in
23 to my time. This is the Poultry Health Research Lab there
24 on the -- just off campus, they don't let people like me
25 work on campus, you know. We've got a great group of people

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1 that involves a number of scientists, a number of
2 laboratories that are kind of working as a team. I'm
3 presenting a lot of work that is certainly not mine. These
4 guys deserve a lot of credit. I also think I ought to
5 mention that a lot of our work really is an outgrowth from
6 work that was USDA-ARS work in College Station a hundred
7 years ago with Dr. David Nisbet, Dr. John DeLoach and the
8 late Dr. John Corrier. Really fun times with those guys.
9 Collaborations with Allen Byrd and David Caldwell are still
10 intermittent and collaborations with and funding from
11 numerous poultry companies and some collaborations with FSIS
12 over the years, especially Dr. Robert Brewer.

13 Probiotics are defined as live microbial food
14 supplements which benefit the host by improving intestinal
15 microbial balance. There's a whole lot of things published
16 on probiotics now and tremendous increase in research in
17 this area just during the last five years or so. In
18 addition to excluding pathogens such as *Salmonella*, there's
19 evidence that certain probiotics can increase absorptive
20 capacity, change the protein and energy metabolism,
21 influence fiber digestion, changes in energy conversion, gut
22 maturation and even immuno-stimulation.

23 There's a tendency to regard all microorganisms as
24 harmful and nothing could be further from the truth. The
25 number of non-pathogenic species far exceeds the number of

1 pathogenic species and many of the known bacteria are in
2 fact useful, or even essential for the continued existence
3 of life.

4 A lot of work now in the area of host-bacterial
5 mutualism. Studies that are reviewing how the gut
6 microflora has actually co-evolved with vertebrate animals.

7 Now there are over at least 800 species of bacteria and
8 probably a lot more than that if the truth be known and most
9 of these are completely mysterious in the gut. We've got a
10 long way to go before we understand the microbiome in the
11 gut. It may harbor the genes that are located in these
12 bacteria in the gut of animals, may harbor a hundred times
13 more genes than the animal actually has and there are
14 thoughts that it's fortunate that the vertebrate animals do
15 not have to co-evolve all the functions that are encoded by
16 the genes of the microflora. We're talking millions of
17 years of evolution and animals could develop the means for
18 supporting complex and dynamic consortia of micro-organisms
19 and there's growing evidence that the animal can actually
20 influence the microflora that colonizes the gut through the
21 secretion of selected mucins and so forth in the
22 gastrointestinal tract.

23 The gut microflora -- the size of the population
24 is staggering. Up to a hundred trillion organisms in
25 humans, perhaps five trillion in poultry. Bacteria living

1 in the gut achieve the highest cell densities recorded for
2 any ecosystem on earth. This is ten times the bacterial
3 microflora in the gut out number the somatic cells, the
4 cells of the animal, by more than ten-fold. It's
5 staggering. And it's important.

6 Early probiotic work really began in about 1972
7 with work by Nurmi and coworkers and basically what they did
8 was showed that microflora from the gastrointestinal tract
9 of adult healthy birds could actually prevent or reduce
10 colonization by *Salmonella* in young chicks, prophylactic
11 administration, if you will.

12 Since then, that's been supported by a great
13 number of studies, undefined microflora cultures have been
14 very useful. Increased productivity of poultry has been
15 shown in a large number of refereed manuscripts over the
16 years and, just as I mentioned, during the last five years
17 there's been an explosion of research. Mostly NIH
18 human/animal model type studies working with a group of
19 bacteria known as lactic acid bacteria and the lactic acid
20 bacteria include lactobacilli such as yogurt type cultures
21 but many, many other lactobacilli that are adapted to
22 ecosystems such as the oral cavity, the intestinal tract and
23 so forth and different strains are able to colonize and do
24 things in different parts of the animal. So when we say
25 lactic acid bacteria, we're talking about organisms that are

1 closely related to lactobacilli.

2 The reports of benefits for enteric bacterial and
3 viral diseases -- viral diseases in the human/animal model
4 work, and also in children, reduced effects of mycotoxins,
5 cancer intervention, increased absorption of macrominerals -
6 - phenomenal things that are being described in the
7 literature these days. Crazy examples, treating vaginal
8 yeast infections in women, prevention of dental caries in
9 people, allergies, autoimmune diseases, metabolic defects
10 such as pancreatic insufficiency, really wide-ranging
11 references talking about augmentation or modification of
12 immune responses. And of course, a lot of studies that show
13 increased productivity in poultry.

14 Now that sounds wonderful but we all know that
15 there's been enormous numbers of failures associated with
16 probiotics in poultry. Certainly the complex microflora or
17 undefined cultures, things that are amplified from undefined
18 cultures derived from healthy birds have been more
19 efficacious in some studies in the past. They're presently
20 not allowed in the United States because of the perceived
21 risks. We could talk a long time about that.

22 Many of the products that are on the market world
23 wide -- and we've surveyed a number of products from Asia,
24 Latin America and the United States and find that a great
25 number of the products that are commercially available

1 contain far fewer organisms than what the label would
2 indicate and it does appear that live organisms are
3 important for most of these probiotics to work. Many of the
4 products that are on the market that do contain live
5 organisms contain *Lactobacillus* and related species that are
6 actually selected for yogurt fermentation, dairy product
7 fermentation. Many of these are actually thermophilic
8 organisms and really don't grow well at the body temperature
9 of domestic animals. So it's unlikely that they're going to
10 be very good as competitive exclusion or probiotic cultures.

11 We've had problems with antimicrobial or
12 disinfectant interference with the number of effective
13 products that have been on the market where -- trouble
14 getting them to work because of these types of problems and
15 some effective organisms are not compatible. That's
16 something that I'll show you just a little bit of data that
17 suggests that that's true and it's something that we were
18 surprised by in our research.

19 A high dosage -- as you review the literature, it
20 appears that a relatively high dosage of microorganisms is
21 necessary for efficacy with many of the cultures that have
22 been demonstrated in research laboratories to be effective.

23 And, in general, it looks like around 10 to the 6 colony
24 forming units, that's a million live organisms per
25 milliliter or per gram of feed, are necessary to have the

1 effect. It's not at all clear whether it needs to be there
2 constantly or whether intermittent administration is
3 sufficient with different products that have had efficacy
4 experimentally. Some products, you get some efficacy at 10
5 to the 5th or 100,000 organisms per milliliter or per gram
6 of feed but in general, the point is you need a large number
7 of live organisms to have the effect.

8 There's also a need for readministration after
9 gastrointestinal disturbance such as unintentional feed
10 restriction or therapeutic antibiotic use. And that comes
11 back to cost and the ability to -- cost and -- not only in
12 terms of product cost but in terms of labor and so forth
13 associated with administration. What we did as a group
14 about five years ago is we selected for facultative
15 anaerobes. The reason for this was we made the presumption
16 that strict anaerobes that truly cannot tolerate the
17 presence of oxygen, are going to be expensive to propagate,
18 package, and distribute under strict anaerobic conditions.
19 And that they would be difficult to administer to poultry if
20 we could not expose them to oxygen, so we started working
21 with only facultative anaerobes.

22 Some products that have been efficacious in the
23 past have contained very fragile organisms that were not
24 very stable, even in a frozen state, so we looked at freeze
25 tolerant organisms as a -- hopefully a selection for hardy

1 organisms. We looked at organisms which would grow in
2 inexpensive medium, would be batch cultured, would compete
3 with pathogens in vitro and then we finally selected for
4 organisms that were compatible with each other. This
5 represents a lactic acid bacterial colony that we selected
6 and is typical of the others overlaid with *Salmonella*
7 *Enteritidis* and they clearly produce products that retard
8 growth of the *Salmonella* in vitro.

9 We -- Dr. Richard Ziprin back in the early to mid-
10 '90s had some work that I'm not sure was ever actually
11 published but it indicated that undefined cultures could
12 sometimes -- not all undefined cultures but direct cultures
13 that were briefly amplified in vitro from cecal content of
14 adult healthy animals, these microflora could actually
15 displace *salmonella* infections, so we know it's possible to
16 have a therapeutically efficacious culture. Those cultures
17 never bred true, shall we say, they were not propagatable.
18 We lost the ability to exclude *Salmonella* from infected
19 birds. But nevertheless it shows that -- it showed us that
20 it was possible to achieve and so in our evaluation
21 screening, we took it one step higher and we actually
22 screened by inoculating chicks with *Salmonella* first and
23 then treating at some point after, sometimes two hours,
24 sometimes four days and so forth, to see if we could
25 actually exclude or treat therapeutically birds that were

1 already infected.

2 The individual isolates that we selected were
3 screened in groups of chicks that were infected with
4 *Salmonella*. Many of the organisms that were effective in
5 vitro were not effective in the live animals. Several
6 combinations where we did see efficacy of single isolates,
7 when we put those in combination, we lost the efficacy of
8 the culture. They appeared to antagonize, so bugs that
9 worked well individual didn't work well together -- really a
10 frustrating situation. Eventually we found a group of
11 organisms that did cooperate apparently and worked well
12 together.

13 Let's go back, sorry. The culture that was
14 developed contains eleven different isolates of lactic acid
15 bacteria. Our laboratory designation was B11 and what we
16 did was we infected the birds and then treated the birds
17 with one of two doses as shown here and then looked at
18 colonization at either 24 hours or 72 hours. And this is
19 the percent *Salmonella* recovery from ceca pouches of the
20 challenged birds. The control birds at 24 hours, very large
21 positive population and considerably less in the treated
22 groups regardless of dose; and a similar response, a little
23 higher infection in the controls by 72 hours and a nice
24 reduction in the treated birds. We saw those in a number of
25 experiments and this was very consistent and reproducible in

1 our hands.

2 We looked at time course, just to ask the question
3 of how fast is this acting and I'll just give you an example
4 of one of those experiments. Looking just at the combined
5 data here, control versus treated birds, I'll just move you
6 over to 12 hours and we've -- we're 77 percent positive in
7 the control group and 77 percent positive in the treated
8 group but look what happens between 12 hours and 24 hours.
9 The controls increase to about 96 percent in this particular
10 experiment and the treated birds were 15 percent. Very
11 rapid responses and I'll be honest with you; I'm not
12 completely convinced that this is through conventional
13 competitive exclusion mechanisms. We're working on that
14 now.

15 We looked at spray application and with technology
16 that was developed in the mid-'90s and the controls here
17 were not treated or treated actually with water and these
18 birds were sprayed with the B11 culture either 24 hours and
19 72 hours. We still see efficacy. We moved this to a field
20 trial with commercial turkeys and this was kind of an
21 ambitious experiment. We screened large numbers of turkey
22 flocks to find turkey flocks that were absolutely red hot, I
23 mean very, very infected as indicated by at least 6 out of 8
24 drag swabs positive for *Salmonella*. And the idea was is
25 that if we really reduced or stopped shedding two weeks

1 before slaughter, the environment should go almost negative
2 by the time the birds were transported to processing. And -
3 - because we know that *Salmonella* half lives in the
4 environment are such that that would be true. We identified
5 a very large number of turkey flocks that were positive. We
6 treated these for three consecutive days and then re-
7 evaluated the environment right before slaughter, just
8 immediately before live haul. And, in other words, about
9 two weeks before live haul, the birds were treated and then
10 immediately before live haul, we evaluated the environment
11 again. Here you see the control group and we're about 85
12 percent positive and a non-meaningful reduction in
13 *Salmonella* before live haul. We had a group that was
14 treated with an organic acid preparation which appeared to
15 be very effective as an antimicrobial compound in water and
16 this had no meaningful effect. We treated another group of
17 farms with the B11 culture and similarly we saw no
18 meaningful reduction in the *Salmonella* recovery. But, when
19 we pretreated with the organic acid mix and then treated
20 with the B11 culture, we saw a marked and significant
21 reduction in *Salmonella* in these flocks. We don't know why
22 that is, but the assumption that we're making and the reason
23 we did it was because the folks at Bayer sponsored some
24 research showing that biofilms could capture beneficial
25 bacteria in the drinking water. Biofilms that developed in

1 the drinking water lines and that shocking the biofilm with
2 a sanitizer could increase the deliver of beneficial
3 bacteria to birds back in the early '90s. That was the
4 hypothesis we were working on and to this day we have not
5 tested that hypothesis.

6 We did a similar trial with broilers and in this
7 case we simply used written instructions to communicate with
8 the live production people and provided the materials for
9 treatment. We did the cultures for them after they took the
10 drag swabs and block one -- and these also are not typical
11 farms. These were highly selected. These were selected to
12 be really high, highly contaminated farms. Block 1 we saw a
13 tremendous reduction in *Salmonella* recovery. Block 2
14 nothing happened. Block 3 a reduction. Block 4 a
15 reduction. So it's encouraging. Why? We don't know.
16 Compliance may be a big part of this, we don't know.

17 We have a very recent commercial trial that we're
18 just in the middle of trying to dissect and analyze the data
19 where an entire complex was treated and *Salmonella* recovery
20 in this complex from carcass rinses declined from about 45
21 percent at the beginning of the study to about 0 percent,
22 actually 0, during two consecutive cycles. Now, whether or
23 not it's necessary to -- whether there's an added effect of
24 the second cycle treatment or not, we don't know. It may be
25 part of a learning curve, getting everyone to participate

1 and do it correctly. We just don't know.

2 Drag swab recoveries decreased markedly through
3 slaughter. There we went and visited one of the two farms
4 where drag swabs did not decrease in recovery incidents and
5 there was a non-compliance issue where the farmer thought it
6 was a vaccine and was going to hurt his production and threw
7 it away. Data from this trial are still being analyzed.

8 Production. One might suspect -- how am I doing
9 on time? We're good. One might suspect that you would see
10 a production benefit if you actually are excluding low level
11 pathogens from the gut of birds. And production is
12 important because unless you can achieve some production
13 value, it's going to be hard to get this type of technology
14 adopted in the U.S. market, I think. We looked at -- one of
15 the first things we did was we looked at an idiopathic
16 diarrhea feed passage problem that was pretty endemic in
17 Arkansas at this -- at the time of the study. Very
18 predictable problem that was occurring regularly and like
19 many disease problems, it kind of went away over time, we
20 don't know why.

21 But what we did was a little different. We
22 decided to place pens right down the center of the
23 commercial turkey house and expose them to everything we
24 could possibly expose them to that's going on in the real
25 world. Each pen had its own feed and water source. Birds

1 were wing tagged so that we knew the birds were staying in
2 the pens and other birds weren't getting in. And we
3 compared two cultures, the B11 culture and a simple culture
4 that are components of the larger culture. Each of these
5 treatments contained four replicate -- four replicate pens
6 for each of these, the control, the probiotic -- simple
7 probiotic B11 culture or a combination of amprolium and
8 neomycin which was not our choice, it was what the company
9 was actually doing. We did this precisely -- treated these
10 groups or these pens precisely as the company was treating
11 the block at large. And the results were fairly impressive.

12 The B11 culture was significantly better than the
13 controls. Not different than antibiotic treatment and not
14 different from the simple probiotic culture. This was
15 repeated in four studies and this was recently published.

16 We looked at another field trial that hasn't been
17 published yet where we looked at 118 commercial flocks, they
18 were either treated or untreated and they were randomly
19 assigned within service -- technical service person areas.
20 So it represented the whole complex. And we generated data
21 that looked like this. The treated birds are in the green
22 and yellow here and this bar represents the mean of all the
23 treated blocks versus the control. And you see data all
24 over the place and that's really important when you're
25 looking at performance because no product, no vaccine, no

1 medication provides ventilation and management, does not
2 cure hemorrhoids or glaucoma.

3 (Laughter.)

4 DR. HARGIS: But when you recrunch data, we see a
5 significant increase in body weight in the treated groups,
6 that translate into an increase in average daily gain. A
7 numerical drop in feed conversion rate but when translated
8 to a cost per kilogram, that was highly significant and
9 quite meaningful. So it makes sense that we might be doing
10 that.

11 Broiler performance is fairly similar so far but
12 it seems to be highly variable. Birds that are really good
13 flocks don't seem to respond in terms of performance but at
14 the same time, if you look at antibiotic growth promoting
15 drugs, you often don't see performance value in really good
16 flocks or under really good conditions so that may be the
17 truth of the matter. Compliance seems to be a major
18 difficulty for commercial applications and increased
19 performance may increase the acceptability of doing
20 something like this.

21 Prebiotics, I'm just going to mention real
22 quickly, may selectively enhance beneficial bacterial
23 populations in the gastrointestinal tract, that's what
24 you're trying to do. Provide nutrients for the beneficial
25 microflora, hopefully selective nutrients for beneficial

1 organisms. We've been able to see some good benefits with
2 certain prebiotics. Lactose is one we worked a lot with and
3 I'll just show you one trial that was done in commercial
4 turkeys using the model that I showed you before. By 26
5 days of treatment, the two groups that received dietary
6 lactose at .1 percent in the feed and the B11 culture were
7 173 grams heavier than the controls. We -- at the -- at 26
8 days we had to release these birds from the pens, they were
9 light banded and released into the general population so no
10 further treatment and that translated to somewhere close to
11 a pound increase in body weight over the controls at the
12 time of live haul, when we captured those birds and
13 reweighed them. So, it's fairly exciting that we might be
14 able to do something important. And again, very, very low
15 levels of lactose here.

16 Ongoing work, we're looking at lactic acid
17 bacterial isolates with increased efficacy or we're looking
18 for them, I should say, and perhaps improved combinations.
19 We know that's important. We're looking at prebiotics with
20 multiple functions. The idea here is to provide more than a
21 carbon source to provide the other nutrients that bacteria
22 need. How much progress we can make, I don't know. And a
23 lot of work in our laboratories is now focused on the
24 mechanism of action, how this is actually occurring.

25 Thank you so much for your time and attention.

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1 (Applause.)

2 DR. BAUER: Okay. Thank you very much, Dr.
3 Hargis. We'll have the panelists -- we'll have the speakers
4 from this session appear for a panel question and answer
5 session when Dr. Morishita, Dr. Bailey and Dr. Byrd are
6 through with their presentations. We do have Dr. Bennett on
7 the front row keeping track of time and she'll flash a two
8 minute warning to the speakers and then a no time left to
9 the speakers.

10 Our next speaker is Dr. Teresa Morishita. She's a
11 professor and extension poultry veterinarian at the Ohio
12 State University. She received a bachelor's, and a master's
13 in animal science from the University of Hawaii. Dr.
14 Morishita subsequently received a DVM and Master's of
15 Veterinary Preventive Medicine from the University of
16 California at Davis. And then completed her residency in
17 Avian Poultry Medicine at the University of California at
18 Davis. And she is a Diplomate of the American College of
19 Poultry Veterinarians. Dr. Morishita later received her PhD
20 in comparative pathology from the University of California
21 Davis and she has previously worked for ConAgra Butterball
22 Turkey Company in Turlock, California and Eli Lilly &
23 Company. And she has had her own private practice in
24 California. And she has recently returned from Alaska on a
25 bear project, is that correct? Okay.

1 Thank you very much. Dr. Morishita.

2 MANAGEMENT PRACTICE IMPACT ON THE OUTCOME OF PROBIOTIC
3 INTERVENTIONS IN BROILERS

4 DR. MORISHITA: Okay. Today I just wanted to
5 share with you some of our preliminary studies that we did
6 in California as well as in Ohio regarding management
7 practices impact on the outcome of probiotic interventions
8 in broilers. As you know, we are looking at *Salmonella*, the
9 gram negative bacteria, primarily to reduce it for our
10 producers in terms of for food safety in human illness. You
11 learned about that yesterday.

12 Working as an extension poultry veterinarian, we
13 could either target the pre-harvest or post-harvest areas
14 and we decided to focus on the pre-harvest aspects. In
15 looking at the pre-harvest food safety aspects, you want to
16 take a look at the bird itself in poultry production. We
17 took a look at the chickens, we know that it can spread
18 horizontally and what kind of factors can impact
19 colonization of the gut. We also had to look at the egg
20 transmitted factors so going to the hatchery, doing air
21 quality monitoring, especially when they're pipping to see
22 the amount of *Salmonella* that could be harvested at the
23 hatchery and that way we could probably gain some insights
24 into how we can better manage or reduce *Salmonella* in our
25 flocks.

1 For the chickens, again, looking at the
2 environment and food, we know that we heat treat food so
3 that shouldn't be a source of *Salmonella* but we have to look
4 at the contamination factors around that, either from
5 rodents or from the birds itself and how that food is
6 managed, the height of the feeders and whether they can
7 contaminate the feed.

8 We had to look at the water, again, Dr. Hargis
9 mentioned about the impacts of water but looking at the
10 water, checking each farm's well system to see if we've got
11 *Salmonella* within there, looking at whether produced -- the
12 farmers flush their lines and seeing if there's impacts and
13 trying to culture the water well to look at potential
14 sources for *Salmonella*.

15 We looked at the litter, how often they use --
16 reuse the litter, the amount of caking around feeders and
17 waterers, looking at that as impacts for increasing
18 *Salmonella* colonization in the gut.

19 And finally pests, how well is their pest control,
20 be it fly control or rodent control.

21 So those are some of the aspects we had to look at
22 each of the farms that we were studying, trying to see how
23 each can best manage their farms to reduce *Salmonella*. In
24 terms of *Salmonella* colonization for the digestive tract, as
25 you learned in previous lectures, we look at the intestines

1 itself, we looked at the crop, but primarily we focus on the
2 small intestine, the jejunum, and the cecum. So most of our
3 studies have looked at there in terms of *Salmonella*
4 colonization.

5 For intestinal microbiology, one of the most
6 important things we have to do since we want to apply our
7 laboratory research to field conditions, we would want to
8 take a look at what's the microbial ecology of the chicken
9 or we also did turkey poult intestines in the field. We
10 know that if we've got good hatchery conditions, we can
11 really clean up the *Salmonella* in the hatchery. So, we
12 wanted to take a look at the birds in the field, what is
13 their colonization rate of *Salmonella*. And on a lot of
14 farms, what we could find is these birds would be clean at
15 the hatchery when we took sub-samples of them to culture.
16 Right when they come off the truck from the hatchery, we'd
17 culture that, that would be free of *Salmonella*. But, if you
18 follow on the farm, some birds can get in -- colonized with
19 *Salmonella* as early as six hours after placement. So, we
20 know that there must be some kind of area that they're
21 picking up this *Salmonella* at.

22 And as we follow the chick's intestinal gut
23 looking at the colonization rate, there's a variation. We
24 see a lot of groups of organisms -- *Staphylococcus*,
25 *Streptococcus*, you've got your *Salmonella* and there's a lot

1 of fluctuation from the day of placement up to about two and
2 a half weeks of age but after two and a half weeks of age,
3 most poultries we see a kind of stabilization of bacteria
4 within the gut.

5 So, our main thing would be how do we stabilize
6 intestinal flora within the gut. We know that at the day of
7 placement here, we can have contamination of *Salmonella* as
8 early as six hours. So, one of the things we thought we'd
9 look at for our producers within the state is maybe
10 probiotics and as Dr. Hargis mentioned, there's a lot of
11 different types of probiotics. You could have the undefined
12 products which have better success stories, or the defined.

13 For our purposes, we wanted to focus on commercial products
14 and focus on a defined product and see how that works, first
15 in laboratory and then subsequently in field studies. And
16 our main purpose again was trying to reduce the *Salmonella*
17 presence within the gut. So, one of the studies that we did
18 do was we looked at the avian-specific probiotic and
19 *Salmonella* specific antibody in the colonization of
20 *Salmonella* Typhimurium in broilers. For our particular
21 study plan, again, the main goal was to reduce the
22 prevalence of *Salmonella* within the intestinal system. We
23 used our defined probiotic which primarily consisted of
24 *Lactobacillus acidophilus* and *Streptococcus faecium*. And in
25 this particular study, we also looked at *Salmonella*

1 Typhimurium antibodies.

2 Now what we did have is that we had four hundred
3 birds in the study and we took a sub-sample of ten birds
4 each every two to three days throughout the production cycle
5 of 43 days. We kept it one extra day. Normally we would
6 have it at 42 days that we'd send it to market but anyway we
7 followed birds up to 43 days, cultured them, and in this
8 particular study, when we applied the probiotic, remember I
9 mentioned that we found *Salmonella* as early as six hours
10 ahead of time, so we decided to administer the probiotic at
11 the hatchery doing spray and for the first three days of
12 life -- I mean, after they were placed. These birds were
13 challenged with *Salmonella*, we decided to give them a high
14 challenge dose of ten to the seventh bacteria of *Salmonella*
15 and then we followed them again every two to three days
16 culturing the intestines, looking at the presence for
17 *Salmonella*.

18 And this particular study as we expected, you
19 know, at day zero we're not going to culture anything
20 because that was prior to administering the *Salmonella*. And
21 as you can see, there's a slight increase in ten to the
22 eight like there was an increase of growth in the organism
23 but as we followed it down to day 43, you can notice the
24 normal succession. Now the numbers highlighted in red,
25 those -- we found that they were significantly different

1 here towards the end of the cycle and if we look at the
2 numbers itself, like on day 43, we'll find 1.5 times 10 to
3 the third versus 1.0 times ten to the fourth and you figure
4 like that's a ten-fold difference, is it going to make that
5 much difference or not. I mean, we're trying to reduce as
6 much *Salmonella* as possible and that's a slight reduction.
7 It seems to be significant. So we -- yet there is a
8 positive result in the reduction but how is this going to be
9 applied to field situations? Remember that we gave them an
10 infectious challenge dose of ten to the seventh.

11 In previous studies, we've looked at the challenge
12 doses of like 10,000 to 100,000 organisms but on this one we
13 looked 10 million as a challenge dose. And that would be
14 the worst case scenario possible and to see how this
15 probiotics would work. So now, we said okay there's a
16 little positive work in this in the laboratory conditions
17 where everything is supposedly ideal. How's it going to
18 work in field production? So in our particular field
19 trials, what we did is we had twelve study flocks, twelve
20 control and twelve treated flocks and again, most of these
21 birds housed 18,000 birds per building. The treatment was
22 the same; again we were getting probiotics at the hatchery
23 through spray and then probiotics the first three days after
24 placement. Of course, we couldn't do any infectious dose on
25 the farm but these -- but these farms we had confirmed that

1 they had *Salmonella* through drag swabs earlier so we know
2 that they were -- were *Salmonella* positive farms.

3 And our main goal was to compare these different
4 farms in terms of prevalence. Again, we're looking for the
5 *Salmonella* numbers in the intestinal tract and then if there
6 was any changes in weight gain thereafter at slaughter.

7 For preliminary results, we did find a wide
8 variation in farm results similar to Dr. Hargis, as he just
9 mentioned. For the good managed farms, we didn't find any
10 significant difference on the administration of probiotics
11 but what we did notice is that on those poorly managed
12 farms, we could find differences up to ten to the two log so
13 that would be like a bird that had ten bacteria versus one
14 that had a thousand. So, I mean -- so we did find that as a
15 difference levels for the poorly managed farms and then when
16 we compared weight, we found that those that were treated
17 with the probiotics had about a .25 pound -- did better in
18 terms of that.

19 In terms of the farm differences, we said like why
20 is there such a difference in this, okay, they're poorly
21 managed, is there a thing where a chick -- the chick sources
22 and no it didn't seem to play a role in that, so the only
23 thing that we could conclude was that there was some
24 management differences in the farms and I'm going to talk a
25 little bit more about some of the poorly doing farms.

1 In terms of the food, we noticed that the height
2 of the feeders weren't brought up to the proper level, we
3 had some birds in there you could observe some defecation in
4 there too and that may serve as a constant source of
5 potential *Salmonella*. The waterers, a lot of the farms that
6 did have higher loads of *Salmonella* where the treatment
7 didn't seem to work, they didn't flush their lines
8 frequently, they didn't have a constant monitoring of their
9 well system for the water. But I guess it was in the
10 cleaning that we didn't find any main significant
11 difference.

12 In terms of the litter, those poor doing farms,
13 again I mentioned earlier, tended to have more wet areas
14 around the waterers and as well as the feeders too and that
15 wasn't properly managed.

16 The other thing would be the pests. Most of them
17 had rodent control programs and they had said that their
18 rodent control programs were fine but in some houses you
19 could have seen some evidence of rodents.

20 In terms of other animals, we didn't find any
21 difference in all the farms. None of them had like domestic
22 cats around.

23 So the main thing that we looked at in terms of
24 the management conditions for the poor farms, I would say,
25 had to do more with the water and litter impacts.

1 In terms for our future studies, there probably is
2 some application for the less ideal farms that are poorly
3 managed. But I think we need to apply this for each company
4 situation because if we also follow different farms over
5 successive periods of time that was a different trial and
6 there are variations in results as well too. If we started
7 with a farm that had depopulated, totally cleaned out the
8 litter, flushed lines at the beginning, that farm has no
9 impact or the application of probiotics had no impacts on
10 that -- the prevalence of *Salmonella* on those farms but as
11 we got through successive flocks and the litter was not
12 clean, then we start seeing some of those problems. And
13 these were more we were following like poorly managed farms.

14 A lot for our producers, we always mention that
15 probiotics is not the magic bullet, that they really do need
16 to do good management practices and that's one of the things
17 that we found out in the studies and again the management
18 factors evidently played a larger role in this particular
19 study in terms of the application for probiotics usage. And
20 we still do need to do more additional studies needed on
21 these applications.

22 But for these particular studies we'd like to
23 thank the USDA-APHIS Vet Service for helping fund these as
24 well as our Avian Disease Investigation Lab.

25 (Applause.)

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1 DR. BAUER: Thanks, Dr. Morishita.

2 We introduced our next speaker yesterday, Dr. J.
3 Stan Bailey. I did want to repeat a couple of things for
4 those of you who weren't here yesterday. He's got a 21 year
5 career here. I don't want to cut into his time. He --
6 okay. I'll go ahead and skip all that.

7 Stan's a poultry microbiologist here at ARS and
8 I'll let him talk to you about competitive exclusion.

9 COMPETITIVE EXCLUSION

10 DR. BAILEY: Thank you, Nate, and good morning,
11 everybody. I'm going to talk to you about competitive
12 exclusion.

13 Competitive exclusion is a process that's been
14 around forever and it's been understood in many different
15 arenas for a long time. A lot of mouse model work back in
16 the '50s and '60s and all kinds of different areas that you
17 could work with competitive exclusion. The first work with
18 controlling *Salmonella* with competitive exclusion in broiler
19 chickens was done by Dr. Esko Nurmi and some of his students
20 and co-workers first published in 1973.

21 There's a lot of reasons why competitive exclusion
22 is and can be an effective process. Probably -- we don't
23 really understand it totally but probably the most likely
24 candidate for that is competition for receptor sites. Also,
25 the -- it can produce bacterial volatile fatty acids which

1 can influence the make up, not just of the *Salmonella* there
2 but also it will help select for other types of organisms in
3 the gut.

4 Substrate competition is one of the theories as to
5 why competitive exclusion work. Changes in redox potential
6 also will favor certain organisms over others. And
7 production of bacteriocins and other anti-*Salmonella* type
8 compounds can also play a role.

9 So, competitive exclusion is not a magic process.
10 It's a very natural, normal part of what goes on in a
11 chicken or a human or any other animal. A couple of bullet
12 statements that would summarize the competitive exclusion is
13 that newly hatched chicks can be infected by a single cell
14 of *Salmonella*. I've got a graph in a minute that Nelson had
15 showed yesterday that will show you the difference in that
16 progression over a short period of time. Older birds are
17 far more resistant to colonization because of normal gut
18 microflora. And the introduction of flora from an adult
19 bird into newly hatched chicks speeds gut maturation so in a
20 matter of a short period of time, minutes or hours, we can
21 take a newly naïve gut of a chicken and make it as resistant
22 as it would normally get to be on its own in a matter of
23 days. And that's all competitive exclusion is. As I said,
24 this is the slide that Nelson showed yesterday but this
25 summarizes what we're talking about. A newly hatched chick

1 is easily colonized by even just a -- one or two or a
2 handful of *Salmonella*. When that bird's a couple of days
3 old, it's going to take many more, 100 to 1000 possibly and
4 by the time it's three or four days old, it becomes more and
5 more difficult.

6 And certainly that, in a way, one might sit there
7 in the audience and say well, if it's so difficult to
8 colonize older birds, why are we having all this problem.
9 Well, two ways we can look at that. One, we get most of our
10 problems or many of our problems early on when they're more
11 susceptible and secondly, anything that happens to a bird
12 later in life when it's stressed, when the gut flora is --
13 is messed up somehow from stress, subclinical disease,
14 anything that would disrupt gut microflora makes that bird
15 more susceptible at that time so it's a really complex world
16 we're dealing with but it -- but competitive exclusion in
17 and of itself is a very simple process.

18 In 1985, Nelson Cox, Norman Stern, Roy Blankenship
19 and myself made the decision, as I mentioned yesterday, to
20 start working on the live side. We evaluated all the
21 techniques and technologies available and decided that
22 competitive exclusion probably had the most promise of
23 anything going and in doing that we also made the decision
24 that undefined competitive exclusion -- and we'll talk more
25 about that and you've heard that term referred to before,

1 had the best chance. It was the most effective of the
2 processes. There were a lot of really brilliant people
3 around the world who had tried to put defined cultures back
4 together with some -- some success. Some you've seen
5 reported today and many others have been reported in the
6 literature. But the most successful competitive exclusion
7 products were undefined. I think it's because there's so
8 many different things in that undefined competitive
9 exclusion. It's a multiple hurdle approach.

10 *Salmonella* has been around for millions of years
11 and will probably be around millions of years after
12 everybody in this room is gone. And as such, there's just
13 so many complex ways that it can get into a chicken. It's a
14 very complex environment, micro-environment, broad
15 environment, and so we need as many hurdles as we can throw
16 up and the undefined approach gave us that. There are
17 regulatory issues and we'll talk about those but as a
18 science, the undefined approach was clearly the most
19 effective in the literature and so we went about seeing what
20 we could do to improve on that.

21 So we developed a process for harvesting
22 anaerobically the cultures and then propagating them
23 anaerobically and then giving them back to the birds. And
24 this patented process was then licensed to Continental Grain
25 Company, later ContiGroup Companies (Wayne Farms, Limited),

1 and so the history of our product that we developed that
2 I'll share with you here, was that in 1985, as I said, we
3 first began working with competitive exclusion.

4 In 1988, we developed the mucosal competitive
5 exclusion. That's what we call what we made because it was
6 a mucosal scrapings and I'll give you some more details on
7 that in a minute.

8 In '89 and '90, we did our first field trials in
9 Puerto Rico. FSIS was doing some pilot work there and we
10 worked very closely with them and we did our first field
11 trial work and I'll report on that.

12 In '95, we -- the US and Worldwide patents for
13 this process were issued. Also, in '95, as I said,
14 Continental Grain licensed from USDA.

15 In 1999, the products were registered and approved
16 for use in Brazil and Japan. A lot of large scale field
17 trial work was done there. And I've been using this slide a
18 long time so I don't know the answer to this last question.

19 We'll talk about that a little bit at the end.

20 So how did we make it? We made our initial
21 cultures by taking specific pathogen free adult broiler
22 chickens, doing an anaerobic culture and scraping, we gently
23 washed the luminal fluid from the inverted ceca and harvest
24 the mucosal scrapings. The theory being that that
25 environment, that micro-environment in -- where the

1 intestinal epithelium and the mucosa are would be containing
2 the organisms that were of most critical concern that we
3 wanted to get into the young chicks. And what we did was we
4 assured the safety by showing what was not there. We
5 assured that the culture we collected was free of all known
6 avian pathogens, *Mycoplasma*, *Salmonella*, *Camplobacter*,
7 *Listeria*, *E. coli* O157 and the like. And then we also, in
8 later studies, took this through birds we gave it to and
9 followed up with all of those birds and we did this a number
10 of times and the safety was actually early on signed off in
11 our initial processes with FDA. They didn't really at that
12 time have a particularly great concern about the safety.
13 They signed off on the safety component. It was other
14 issues later that was -- that were more of a problem.

15 So how did we apply MSC? We applied it by two
16 processes. One, we sprayed in the hatch cabinet when the
17 chicks were approximately 50 percent pipped out. Those of
18 you who knew -- know a lot of the work we've done here know
19 we recognized early on the role that spread of *Salmonella* in
20 the hatchery can have, so we felt like it was critically
21 important to get this culture to the birds as quickly as
22 possible. So, we got it into the birds when they were
23 approximately 50 percent pipped out but we wanted to follow
24 up to make sure there was a good dosage so we also applied
25 it in first drinking water for about approximately the first

1 four hours so we were hitting it twice. And we feel like in
2 addition to the fact that it was an effective culture, that
3 double treatment was very critical in the good effects we
4 were getting.

5 So we went into field trial. First we went into
6 Puerto Rico where we were working there and over the course
7 of about a year and a half, we did a number of field trials
8 and the composite of that was that on the farm, we had saw a
9 reduction from 11 percent positive to 2 percent when we
10 measured it in the controls versus the treated and then when
11 we -- and something that's very unique to this process and
12 this product is we have been able to consistently -- and
13 it's the only product that I know of that has been able to
14 consistently not only show effect on the farm but we took
15 those birds to the processing plant and we followed them
16 there and we had a reduction from 41 percent in the treated
17 to 10 percent of the controls.

18 We repeated those trials in Georgia and we saw --
19 we were at a fairly low period then, I think a lot of us
20 wish we could get back there right now, but we only saw 2
21 percent positives on the farm and that we reduced to zero
22 and then when we took those to the processing plant, we saw
23 a reduction from 9 to 4.5 percent. We worked with Dr. Eric
24 Gonder who gave a talk yesterday with some turkey work up in
25 North Carolina and we had really dramatic results through

1 the first six weeks while the poults were in the poult
2 houses before they were moved and at -- up through six weeks
3 we had seen a reduction in the treated to 3 percent from 40
4 percent in the controls. Unfortunately, with the stress of
5 moving those birds, to the growout houses from the young
6 poult houses, we lost that effectiveness and we, because of
7 so many other things we're working on, have not really had a
8 chance to do a whole lot of follow up work with that.

9 In our petition to FDA, we had to do three field
10 trials in three separate locations. We did -- we used
11 facilities in Georgia, Alabama and Arkansas. And in those
12 three field trials we did a -- we composited all the data
13 and again we saw significant at the .05 and .02 level on
14 prechilled samples which were basically on-farm samples. We
15 went from 23 out of a 180 birds positive to 12 out of 180
16 and after the post-chill, we went from 9 out of 180 to zero.

17 Now, I'm not in any way claiming that if you use this type
18 product, you're going to have zero *Salmonella*, but in these
19 trials that was the results we got.

20 So what are the -- why CE? What are the
21 advantages of using a competitive exclusion process? First
22 it's fairly easily applied. This is not difficult. It
23 doesn't take a rocket scientist as somebody said yesterday.

24 It's low cost, at least this particular product we're
25 dealing with. The anticipated cost was only in the

1 neighborhood of about a penny a bird. It's nonspecific
2 protection. It's not a specific serotype of *Salmonella*. It
3 was broad spread against all serotypes. There's a very
4 rapid host response, as I mentioned earlier. What we saw --
5 the protection you got within a matter of just a few minutes
6 or hours. And it's very -- seems to be very compatible with
7 other issues. As I reported yesterday, it's very compatible
8 with vaccination and pretty much anything else you'd be
9 doing.

10 What are some of the potential limitations of
11 competitive exclusion? Truly, for it to be the most
12 effective, you need to start with *Salmonella* free chicks.
13 If the chicks already have *Salmonella* then you don't have
14 nearly the marked effect as you do -- as I have reported.
15 You do need effective biosecurity particularly in the first
16 48 hours.

17 It does not prevent transmission by the egg so
18 anything that's coming in ova, that will not show up as a --
19 you can't prevent that.

20 Protection can be weakened or lost due to bird
21 stress. As I mentioned, even birds that have been on
22 competitive exclusion, if they're older and they get hit
23 with a significant stress and there's still *Salmonella* in
24 the environment, then they're still going to be susceptible.

25 Some antimicrobial feed additives may adversely

1 affect protective microflora. But in the case of this
2 culture, we tested against pretty much all of the common --
3 commonly used antimicrobials at the levels used and we
4 didn't have any particular effect there.

5 Even under ideal conditions, protection is not
6 absolute, rarely absolute.

7 So what is the status of this product, and I'm
8 going to use this product and products like this in the
9 discussion. In the US, the only approved competitive
10 exclusion product was the defined product PREMPT and that
11 company is no longer producing and selling the product.
12 Worldwide, there are several undefined products including
13 Broilact and Avi-Guard in addition to PREMPT.

14 So what are the issues? Why are we having so much
15 trouble getting approval for either this product or any
16 other undefined product? Because I truly believe that
17 undefined competitive exclusion has the potential to be a
18 tool in our toolbox for fighting *Salmonella*. And it's a
19 very complex process and we're going to need all the tools
20 we can get. No one thing is going to solve all the
21 problems. The regulatory issues, our concern is one of --
22 is competitive exclusion a drug? That decision was made
23 early on and shifted over to FDA-CVM because it's a very
24 complex logic that I don't really follow, never did. It's
25 not a drug. And so I -- that is an issue that maybe needs

1 to be revisited. Within that process that we're going
2 through, though, as I said earlier, safety was not the
3 issue. Safety was approved. It was a question of, could
4 we, in an undefined product, show consistency of product
5 from day to day and batch to batch over a long period of
6 time. We feel like we were able to do that.

7 There's an issue that came into the process late
8 in the game was the potential for antibiotic resistance
9 transfer. So what we had to do was prove what wasn't there
10 but there are some issues with antibiotic resistance
11 transfer that I'll talk about on the next slide. And there
12 is always the potential with 80 to 85 percent of the U.S.
13 market using in ova Marek's vaccine treatment by Embrex and
14 then using the antibiotics in that that you would always
15 have to on -- watch out to make sure whatever antibiotic was
16 used in your Embrex machine would not adversely effect any
17 potential competitive exclusion product.

18 But from the industries point of view, they don't
19 really care about all that. I mean, they want to make sure
20 a product's safe, but all the industry cares about, does it
21 work? Will the product improve performance and I didn't
22 have time to talk about it today but in a lot of those field
23 trials we did in Brazil and Japan and other countries, we
24 showed some fairly significant improvements in production.
25 And how much does it cost? Those are the issues that the

1 industry cares about. And if the product doesn't work, it
2 won't make it. If it works, it will.

3 As I said, there's some risk benefit issues around
4 antimicrobial resistance and I thought I'd highlight those
5 because they became a big part of the discussion. There's a
6 potential for direct transfer of resistance from bacteria in
7 the cultures. There's also potential for genetic transfer
8 between bacteria in the CE mixtures. That's the down side -
9 - I'm almost through.

10 CE has been shown to significantly -- now these
11 are the good things though. Those are the potential down
12 sides and they are things we have to recognize. But on the
13 alternative side, as we pull antimicrobials in the
14 marketplace now, we're seeing a tremendous increase in
15 necrotic enteritis. This type of product has a high
16 probability of being able to reduce those problems, thereby
17 leading to reduced antimicrobial usage. And it's likely,
18 because of that -- and just performance issues, it's likely
19 that CE will allow significantly less antimicrobials to be
20 used. So what's your trade off? A remote possibility of
21 genetic transfer versus significantly less antimicrobials
22 used. So it's a risk benefit that we always have to look
23 at.

24 So in summary, I would say that the combination of
25 eliminating *Salmonellae* from breeder flocks, hatcheries and

1 layer flocks followed by the treatment of new hatchlings
2 with competitive exclusion cultures before exposure to
3 environmental salmonellae provides a realistic opportunity
4 to produce poultry products with significantly reduced
5 salmonellae.

6 And that's all I've got. I'm over my time. Thank
7 you.

8 (Applause.)

9 DR. BAUER: Thank you, Stan.

10 Our next speaker is Dr. J. Allen Byrd. He's
11 project leader for pre-harvest food safety research at the
12 Food and Feed Safety Research Unit, ARS, College Station,
13 Texas.

14 Dr. Byrd received his B.S. in Animal Science,
15 Master's in Nutrition, PhD in Poultry Science and Doctor of
16 Veterinary Medicine at Texas A&M University in College
17 Station, Texas. He's been a scientist at ARS in College
18 Station, Texas since 1997 and he was a post doc there in
19 '96.

20 He's here to talk to us about development of cost
21 effective means for the prevention and control of *Salmonella*
22 -- *Salmonellosis* in poultry.

23 DEVELOPMENT OF COST-EFFECTIVE MEANS FOR THE PREVENTION
24 AND CONTROL OF *SALMONELLOSIS* IN POULTRY

25 DR. BYRD: Thank you very much. I appreciate -- I

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1 take it as an honor to be able to speak to you today but
2 what my talk is actually about, I'm going to continue on the
3 competitive exclusion talk and talk about how we developed a
4 defined competitive exclusion culture in our laboratory and
5 Dr. Bailey just mentioned the product was PREMPT was the
6 only FDA approved product and it has since then been, not
7 taken off the market but the company went bankrupt that was
8 producing it.

9 And I always like to put up a slide like this, to
10 again to let you see what we're up against and something's
11 that's eight foot tall is hard to go against when you've got
12 little cultures to work up against. But, we always forget
13 what we're going up against, and it helps to visualize this
14 in a slide.

15 What happens in a newly hatched chick, and some of
16 the slides I'm going to be repeating what you've seen
17 previously. During the first few days of life, we know that
18 the ceca is usually the principal site of colonization for
19 *Salmonella*. And normally when a chick hatches they
20 essentially have a sterile gastrointestinal tract. And in
21 the olden days when we had the hens still sitting on the
22 eggs they would provide the culture, the beneficial bacteria
23 of these birds. Since that time, of course, we got
24 modernized in technology, we've taken the eggs away from the
25 hens.

1 Now, they have to get their bacteria some other
2 place. The first place, as Dr. Bailey has mentioned as
3 well, is in the hatchery. So, if you have pathogenic
4 bacteria in there, that's a place where they grab hold and
5 it's hard to get rid of once they have already established
6 or colonized the birds.

7 Secondly, we have the broiler house, there's
8 always potential to those newly hatched chicks when they
9 first get to those broiler house to be exposed to pathogenic
10 bacteria. Again, it takes about four hours for the -- four
11 to 12 hours before the gut starts to mature and essentially
12 four days before it becomes somewhat totally mature for this
13 bird to be producing. Of course we have ubiquitous presence
14 of *Salmonella*. The hatchery on egg shells, on belts, of
15 course man may bring it in on their clothing. In some cases
16 you have workers who will have it on their hands and then
17 handle the birds. We also have rodents and wild birds that
18 may enter the place. And the birds can either pick it up
19 through an oral route or they actually pick it up through a
20 cloacal route as well.

21 So what we like to do is take the newly hatched
22 chick, put it in a sterile environment and throw it into a
23 chicken house with 18,000 of his closest friends and
24 relatives and allow them to grow under these conditions in
25 the sterile environment where they can't be in contact with

1 pathogens. And then, grow them out to 42 days of age or
2 however long your company happens to grow them. But we
3 also, that by putting them in sterile environment we also
4 affect production. We've heard other competitive exclusion
5 cultures, probiotics that would increase production. So,
6 the bacteria that's present inside the gastrointestinal
7 tract are there in symbiotic relationship where we have
8 beneficial for both parties.

9 So what do these bacteria do? What are the
10 benefits of a healthy microflora? Well, they exclude
11 pathogens within the G.I. tract. They compete with
12 *Salmonella* for like I said the binding sites and nutrients
13 and they create a hostile environment for these pathogens.

14 Now, essentially when we can get a
15 gastrointestinal -- we get beneficial bacteria within the
16 gastrointestinal tract that acts as a barrier to protect it
17 from the outside world. And basically, what affects this
18 barrier that goes on. Essentially any stress that causes a
19 bird not to eat. The environment, he gets too hot, he gets
20 too cold, it affects how often these birds are going to
21 consume feed. And when they're consuming the feed, again
22 they're not consuming it just for the birds themselves
23 they're feeding the bacteria that are present there.

24 Delayed access to feed and water. Again, remove
25 the feed, those bacteria are basically starved and you'll

1 get different populations develop. And this allows
2 pathogenic bacteria to move in. Water, if you don't have
3 water usually you get the slowing of the feed going through
4 the system. Or if you get changes in feed consumption,
5 again these beneficial bacteria in there are depending on
6 that feed. You change the feed source and they go through a
7 change in their environment, because such bacteria --
8 certain bacteria are depending on that source and then when
9 you change that feed source it causes competition between
10 the bacteria.

11 Vaccination, we know that vaccination is just a
12 controlled disease. Usually a little lower level but any
13 time that you have anything that influences an animal it
14 tends to make it at some point feel bad or they may not eat
15 as well as it should until they respond back. And of course
16 disease itself, if the bird's not eating then their immune
17 system may go down and the bacteria, the beneficial bacteria
18 tend to drop off.

19 And of course the last thing is antibiotics.
20 Antibiotics are made to kill bacteria. They're produced by
21 bacteria to kill other bacteria. And any time we put that
22 into the mix, we are also affecting beneficial bacteria as
23 well as pathogenic bacteria.

24 It's a hard slide to see but Dr. Bailey as well
25 talked about Nurmi's concept, where Dr. Nurmi took adult

1 microflora and gave it to chicks, newly hatched chicks and
2 basically matured the gut a little faster as into natural
3 conditions.

4 So what I did is -- again here I'm going to talk
5 about how we developed a competitive exclusion culture and
6 the culture that we developed was a defined culture. Now,
7 what are the benefits of a defined culture versus undefined
8 cultures? In a true defined culture all the organisms are
9 identified. You don't have any questions about what goes
10 on, what bacteria may be present or not present. For the
11 most cases many of the -- undefined cultures are just as
12 safe and -- but if you know all the components in there
13 you're truly indeed safe.

14 We know there's no avian or human pathogens in
15 there, and quality control and reproducibility, we know can
16 evaluate what -- or what bacteria are in the culture through
17 different means and we are able to reproduce it and it was
18 required by FDA for commercial licensing and regulations.

19 Now the first thing that comes up, one of the last
20 slides Dr. Bailey mentioned was resistance. And whenever
21 you're dealing with any type culture system, any type
22 bacteria, that means the single strain of bacteria cultures
23 that we're giving to them all the way to the undefined or
24 define cultures. The bacteria have some type of resistance
25 in there. They either have innate resistance which we have,

1 basic bacteria or natural resistance to antibiotics.

2 Innate, they do not have structural or metabolic
3 drug targets and they're not easily transferred from one
4 bacteria to another. But they will increase in the presence
5 of populations, the populations will increase in the
6 presence of antibiotics.

7 Now the thing that we're most worried about in
8 dealing with bacteria is the acquired resistance and this
9 occurs either by a mutation in a target gene within that
10 bacteria or they may be able to acquire mobile DNA through
11 plasmid, transposons integrons or phage DNA and this could
12 occur at any level. And it could even occur in a controlled
13 defined culture if there's contamination within the
14 production process. But under strict quality control
15 procedures this should be -- should be avoided.

16 How we started off looking at this thing, one of
17 the scientists in our laboratory was Dr. David Nisbet and he
18 came from the University of Georgia here and he was a
19 microbiologist. And he utilized a continuous flow system,
20 and basically what it does, it models the large intestine or
21 it models the rumen of a cow. And he thought that we could
22 use this technology to produce an exclusion culture. And
23 what it is, is basically we just have a -- a vat here, a
24 vessel and in that vessel is where we put our beneficial
25 bacteria. And we can put a control substrate media that the

1 birds or the bacteria can grow on. And then, we can collect
2 the product that's here. And that's essentially what a
3 continuous flow system is, you continually add media. It
4 goes in here and provides a feed -- food to the bacteria and
5 then we collect the products that are being produced here.
6 Within the system we can control temperature in the redox,
7 the carbon source which is our media, the nitrogen source,
8 we can keep it anaerobic or aerobic. We can change the pH
9 if we need to. The turn over rate which in the -- our
10 culture we utilize basically the turn over for the ceca of
11 the bird. So essentially once a day we would turn over the
12 culture. And many other things that can be manually
13 operated.

14 Here is just an actual picture of one of our
15 chemostats and it's hard to see but right here is our
16 vessel, it's a liter vessel, and then our control media and
17 then down here we collect the product. We have different
18 gases that we want to add to a system and then the computer
19 to monitor pH and the turn over rate within the system.

20 And the rationale between it again, it models the
21 intestine cecal ecosystem, we can maintain many of the
22 products. And it would be well to do a defined culture
23 within the system. Our first culture we evaluated we called
24 CF1 and what we did was take a culture and adapt it to a
25 lactose diet essentially. Lactose, as Dr. Hargis, showed

1 earlier is a compound that when given to birds, tends to
2 reduce *Salmonella* on its own. So we thought that we could
3 provide a lactose and a competitive exclusion culture to the
4 birds, we were able to more dramatically control *Salmonella*.

5 And what we have here, essentially we provide lactose and
6 we saw basically a 2 log reduction in *Salmonella* just
7 providing that; a culture by itself again a 2 log reduction
8 in *Salmonella* which is about 100 organisms. And then, when
9 you combine this -- this culture with lactose we saw -- we
10 reduced that down to 3.5 log reduction of *Salmonella*.

11 The original culture consisted of 11 total
12 organisms and eight gram positive, three gram negative and
13 it was a facultative and obligate anaerobe. The problem we
14 were having is that the lactose become a little too
15 expensive and we thought it would be best if we went to a
16 different approach, because as many of you know, we're here
17 to make money and the poultry companies are no exception.
18 And they need to be economical as far as controlling their
19 costs. And when you get -- competitive exclusion cultures
20 get too expensive, then it's not economical for them to use
21 them.

22 So, our next approach was a product we call CF3
23 which became PREMPT and it was originally worked with by
24 David Nisbet, the late Dr. Don Corrier and Billy Hargis
25 helped us and of course John DeLoach was the research leader

1 at the time. And we went through and identified 15
2 different facultative anaerobes in this culture; as you can
3 see *Enterococcus*, *Lactococcus*, *E. coli*, *Citrobacter*,
4 *Pseudomonas* were some of the ones present. And also
5 obligate anaerobes. *Propionobacterium* and *Lactobacillus*
6 were some of the cultures, some of the bacteria present
7 consisted of 29 bacteria in this entire culture. And this
8 is what it looked like as an experimental thing, basically
9 it looks like cecal soup inside of a bottle. And we -- they
10 were shipped, it was frozen and it was shipped to the
11 different laboratories for research. And we would provide
12 it to the birds. First our gold standard of course is just
13 giving it directly to the birds orally. Dr. Carrier
14 illustrated here, followed with a -- we talked about Puerto
15 Rico trial with the mucosal starter culture. This was also
16 done in Puerto Rico as well, where they just sprayed it on
17 with a hand sprayer. And eventually when it got to
18 production, we used a sprayer which came right after the
19 vaccines sprays in the culture.

20 We had -- this is just to illustrate a culture --
21 a chick ceca that was exposed to -- was not exposed to
22 PREMPT and you can see the crypts, the openings here where
23 there's hardly any bacteria. And then, we got the presence
24 of PREMPT we were able to see that it indeed filled some of
25 the binding sites the crypt sites on this study.

1 We looked at litter on our initial field trial
2 that we have here and we had controls for litter at day 21,
3 went from 603 organisms down to nine with our treated
4 control. On day 43 from five to two organisms.

5 The actual birds themselves, we had seeders, birds
6 that were challenged with *Salmonella* and birds with contacts
7 that were not challenged. In our birds that were challenged
8 in this study we got -- we went from 11 percent down to zero
9 and contacts from 6.7 down to zero.

10 The product was again, was 29 anaerobic bacterial
11 isolates, pathogen free, it was spray conventional
12 application which is one of the reasons that it's probably
13 not on the market today, is that there needed to be a
14 different approach in the application. It had five years
15 commercial testing and it was the only product FDA approved
16 in the United States.

17 Some of the bacteria that was effective against,
18 just the general *Salmonella* species. We also saw that it
19 was effective for *Salmonella* Typhimurium DT104, *gallinarum*,
20 and Enteritidis and *E. coli* O157:H7. It had some effect
21 against *Clostridium*; and although a small effect, it had
22 some effect against *Campylobacter* as well.

23 And a final word, I know that we keep saying this
24 is that whenever we start a food safety control, program you
25 can't just give it one time or one thing to affect it in a

1 sense of competitive exclusion, we usually give it early on.

2 But if you have something like a feed change or lack of
3 delivery of food, we would tend to get, you lose the effect
4 of some of these cultures. And again, it starts prior to
5 hatching, the breeder operation and finishes when we get the
6 chicken to the consumer.

7 Thank you.

8 DR. BAUER: Could we have the panel, the speakers
9 up here for a short panel question and answer session.
10 And do we have our microphones for the audience?

11 Questions for our panel. Go ahead, Norm.

12 DR. STERN: Dr. Morishita --

13 DR. BAUER: Norman, they want you to identify
14 yourself.

15 DR. STERN: Norman Stern, Agricultural Research.

16 DR. BAUER: Make sure you have a green light on
17 there, Norm, okay.

18 DR. STERN: -- you had indicated that several of
19 your chicks at six hours have become positive for
20 *Salmonella*, yet the hatchery was supposedly negative. You
21 think these were all environmental *Salmonella*?

22 DR. MORISHITA: Well you know, when you get a
23 whole bunch of chicks we can't like culture each one. There
24 could have been one that was cultured at the hatchery. So
25 potentially it could have come in there, you know, we

1 suspect.

2 DR. STERN: But it in fact, do you think, make a
3 difference in our control?

4 DR. MORISHITA: I think we can, but for -- I guess
5 for experimental studies that's the best that we can do. We
6 can't really culture every single chick. So we just have to
7 take a sub-sample and we find that negative, you know, it's
8 -- it's kind of hard to say, you know.

9 DR. STERN: In terms of treatment, does it make a
10 difference if it's from the hatchery or it's from the
11 environment?

12 DR. MORISHITA: In terms of treatment, if I find -
13 - like I cultured like a hatchery and I find they have
14 *Salmonella*, then I think that you should apply the product
15 at the hatchery, that would be most important.

16 DR. BAUER: Other questions, we have a microphone
17 on this side also. It's on, can you turn that microphone
18 up. Okay, try it now.

19 QUESTIONER: Anyone can answer this question. The
20 question I have is, especially when you receive, (inaudible)
21 birds that were positive once or negative (inaudible) that
22 period. Where is the (inaudible); the question that I have
23 is how do these cultures work when you have (inaudible)?

24 DR. BAUER: Who's the question for?

25 DR. BAILEY: It was for anybody. I'll start

1 first. We don't know fully and it's probably not always the
2 same place where the *Salmonella*'s hiding. It could be
3 intra-cellular, it could be internal organs. And it also
4 can be in the environment, because when birds are disrupted
5 and they're exposed to it even in the environment they can
6 pick it up and -- and it can spread very rapidly. But at
7 the same time we are keenly aware that it could be in any of
8 the internal organs and kind of in -- in a benign state so
9 to speak, just hanging out waiting for an opportunity to
10 spread.

11 So we don't fully know, and I don't think it's
12 always the same. I think that's part of the problem with
13 *Salmonella*. We try to put it in little boxes and make
14 absolute statements and I don't think that works very well
15 with *Salmonella* a lot of times, I think it's a very complex
16 situation.

17 DR. BAUER: Did any one want to address the
18 unabsorbed yolk, *Salmonella* being found in the unabsorbed
19 yolk, that Nelson Cox talked about.

20 DR. BAILEY: We can all talk about that in a
21 minute. I think that Billy was going to respond.

22 DR. BAUER: Okay.

23 DR. HARGIS: I don't want to talk about that, but
24 I'll talk about this.

25 DR. BAUER: Okay.

1 DR. HARGIS: Paula Cray here in this building did
2 something really neat with pigs that -- it's mind boggling
3 really. She actually ligated and severed the esophagus of
4 pigs -- and I'm putting it in very simple terms. But
5 squirted *Salmonella* in the month of these pigs, and 15, 30
6 minutes later, something like that, could find that
7 *Salmonella* in the lower gastrointestinal tract of these
8 pigs. So there is an extra enteric circulation of
9 *Salmonella* and probably it exists in poultry as well. The
10 organism can be dormant intra-cellularly. I think a true
11 cure rate is probably going to be difficult to achieve.
12 We've got something like 10 percent of horses carry
13 *Salmonella* and something like 10 percent of humans carry
14 *Salmonella*. So, I think it's going to be a tough one to get
15 away from. But fortunately we don't have to. I mean, think
16 what we're trying to do is it's a number game. Trying to
17 reduce the numbers that are being shed, reduce the
18 percentage of carcasses or meat products that are
19 contaminated and reduce the load that's on those carcasses.
20 I think that's the goal.

21 Somewhere way above zero will be an acceptable
22 level of *Salmonella* and it will drop off the radar screen.
23 Clearly there is an acceptable risk; where it is, we don't
24 know. It's a social issue, not a scientific issue. But we
25 know cars kill people and we know electricity kills people

1 and so forth. There's an acceptable risk at some point.
2 Perhaps not where it is right now.

3 DR. BAILEY: Nate, to your question about
4 unabsorbed yolk, Nelson Cox and I and some of our co-workers
5 have be doing work looking at unabsorbed yolk in all ages of
6 broilers both for *Salmonella* and *Campy* and other things.
7 But clearly we are able to demonstrate that that unabsorbed
8 yolk which is in a higher percentage of birds than one would
9 think even as they get older, is carrying a fairly high
10 percentage of the time or -- in certain situations, not
11 always, of the various pathogens. So, that's an area. But
12 that's just one of many. There's all kinds of things
13 looking at -- at bursal involvement, B-cells and macrophage
14 and things. There's a lot of ways *Salmonella* is moving
15 around, as I said earlier. It's just a very complex
16 situation, it's not real simple.

17 DR. BAUER: Other questions, right over here.

18 MR. HOLDER: Tom Holder with Allen's Hatchery,
19 somebody on the panel might not be able to answer this, but
20 somebody in the audience might be, if some of the guys are
21 still here from yesterday. I think we get the feeling from
22 industry that we know what's coming. It's train heading
23 down the tunnel and we're in the headlights, so we've got to
24 do something about *Salmonella*. But here we are, from what
25 we've heard this morning and from personal experience, we

1 know that these products will help us reduce *Salmonella*.
2 But yet we don't have it available to us. How can we get
3 this available to us, and did I hear somebody yesterday that
4 it's moved from FDA back over to APHIS now with --

5 DR. BAILEY: No, no.

6 MR. HOLDER: That was wishful thinking.

7 DR. BAILEY: No, that was wishful thinking.

8 MR. HOLDER: Can we make that more than wishful
9 thinking and get it of dead center through some political
10 clout here if we're going to be under the gun. We need some
11 help?

12 DR. BAUER: Did somebody on the panel want to
13 address that?

14 DR. BYRD: No.

15 (Laughter.)

16 DR. HARGIS: Tom, that was a snide remark and a
17 statement, not a question. But it -- it is a major issue.
18 The issues with autogenous vaccine requirements to be able
19 to provide recurring isolates to the need to go to
20 incredible extremes to guarantee safety of -- of perfectly
21 harmless cultures.

22 DR. BAUER: Another question.

23 MR. BOLDEN: Yes, thank you, Steve Bolden with
24 Pilgrim's Pride.

25 DR. MASTERS: Can I quickly address --

1 MR. BOLDEN: Excuse me.

2 DR. MASTERS: Dr. Raymond unfortunately had to
3 leave, but I at least want to share with you his vision to
4 work from the Office of Food Safety very closely with Dr.
5 Lester Crawford, at the FDA. And he's at least had this
6 issue brought to his attention. And while I can't guarantee
7 that he can have FDA make approval from CVM, I can at least
8 assure you that he's heard this. That's why we're having
9 this meeting and he can at least share across departments
10 the concern that we have to make sure that these kinds of
11 issues are brought from one agency to another agency and the
12 concern that we have these kind of products available and
13 the knowledge that he has to make improvements in the
14 industry and in public health and in food safety. And so
15 these issues have been brought to his attention. And he
16 spent the day before the meeting with the Centers for
17 Disease Control and with the industry and heard these issues
18 the first day, he heard them yesterday, and so I can assure
19 you that one of his goals and I think he mentioned this in
20 his opening remarks, is to work across departments and to
21 have collaboration.

22 And so I can assure you that's he's at least heard
23 these issues and that he'll be bringing these to Dr.
24 Crawford's attention. So at least he's sharing his goals
25 for public health and food safety. So, at least we'll be

1 bring these to their attention. So, I'll at least address
2 them from that perspective.

3 DR. BAUER: Thanks, Dr. Masters. We have another
4 question back here.

5 MR. BOLDEN: Steve Bolden, with Pilgrim's Pride.
6 I hope that those things that are being brought to his
7 attention, match -- I hope product availability matches
8 regulation, okay. I think that would be great.

9 To spend a penny a bird within our organization
10 would be \$15.6 million a year. Keep that in mind, I know we
11 got product development companies within this audience and
12 we need to get that cost down to about 1/10 of cent per
13 bird. It's got to be usable in a spray cabinet or in ova or it
14 has to survive a feed ration. It cannot be administered at
15 the farm level in the water, that's a pipe dream, with a
16 large integrator.

17 So as we move forward on these products they've
18 got to be administered en masse, and it's got to be
19 economical. And I give you the target of 1/10 of a cent per
20 bird to work with. Just a suggestion. Thank you.

21 DR. BAILEY: I -- we recognize I think those of
22 you in the audience and most of the industry people here
23 know that I've worked, -- we've worked, it's not just me --
24 my colleagues and I have worked with pretty much all of the
25 industry for years and years. And we are -- we pride

1 ourselves on our practicality. I hear much of what you're
2 saying particularly about application methods. Allen
3 referred to that earlier and that's something we know we
4 need to work on to be sure.

5 There's a couple of factors that I'd like to point
6 out from a slightly different perspective. Yes, that is a
7 lot of money, if you look at that over the course of a
8 company as large as your's over the course of a year. But
9 if we look at public health and if this is related to public
10 health -- and that's a different debate that we can have.
11 But if we look at public health, then the amount of money
12 you're talking about is minuscule considering what the
13 public health return would be. It also depends on where
14 you're sitting, and I'll just philosophize just a second.
15 I'll take my prerogative as almost being old enough to
16 retire, as Nelson said yesterday. And they probably
17 couldn't fire me before I got to that age. But it depends
18 on where you're sitting whether you think that's a lot of
19 money. If your regulations change next week or next month
20 or next year based on public health or what the regulatory
21 agencies say then your perspective on what you'll be willing
22 to pay for something may be entirely different.

23 So, I hear you and I understand what you're saying
24 and I think we all are wanting to work to provide as
25 effective tools as we can as cheap of cost as we can. But

1 it just depends on where you're sitting and what the
2 environment is on any given day what you will actually be
3 able to afford to do. And that's my personal philosophy,
4 that's not an ARS position, that's just me speaking.

5 DR. BAUER: Other questions? One right back
6 there.

7 DR. HARGIS: May I make another comment?

8 DR. BAUER: Oh, sure.

9 DR. HARGIS: You know, times are changing in terms
10 of the number of tools that are available. And you know
11 when we lose some of our better growth promoting antibiotic
12 tools, when we lose some of our therapeutic drug tools as is
13 happening, the inability to re-treat through the drinking
14 water might be revisited, Steve, especially if we are able
15 to do -- use this type of approach for controlling other
16 pathogens that really do make a difference in terms of
17 production cost and production efficiency.

18 So, I think the evidence is really out there.
19 Stan, talked about it with mucosal starter culture, with
20 turkey operation moving from the brooder to the growout
21 houses. Time of stress, interruption of feed, feed change
22 and so forth. A serious problem with maintaining
23 homeostasis of the enteric microflora. If it's going to
24 work you're probably going to have to re-treat those birds
25 after a point like that. And if you can't or won't, then

1 it's not going to be a good approach. But a single
2 inoculation and trying to maintain that through a broiler
3 flock with significant feed changes, it's going to be tough.
4 Without ever re-treating those birds.

5 But again, cost/benefit ratio. Not just in terms
6 of public health, but I think the evidence is clear that
7 it's possible to get returns on the investment that more
8 than pay or offset the cost of a competitive exclusion/pro-
9 biotic approach.

10 DR. BAUER: Question back there?

11 MR. CERVAISTES: Hector Cervaistes with Phibro
12 Animal Health. More than a question, it's a comment,
13 because I may not be here for the final Q&A.

14 I see Dr. Masters is also leaving, maybe she can
15 carry the message to Dr. Crawford.

16 I've seen the program and I see everything about
17 competitive exclusion. We're talking about -- she was
18 talking about going back and looking at all the past
19 research and the tools that we have to go -- to decrease
20 *Salmonella* shedding in poultry. And I can't help but to
21 notice that antibiotics are blatantly absent. And I know
22 it's an unpopular stand to take, but we still have
23 antibiotic feed additives that are approved by FDA to be
24 used today and research by my esteemed colleague Dr. Nelson
25 Cox and others at this group have shown that it will reduce

1 *Salmonella* shedding in turkeys, as recently as a couple of
2 years ago published in the Journal of Live Poultry Research.

3 That's one observation.

4 The other is that we see the difficulty in getting
5 these defined cultures approved by FDA with a legal claim
6 for *Salmonella* control. It would be nice to add performance
7 enhancement if that's the case.

8 And finally, I do want to say that in my opinion
9 there is such a thing as a magic cure and it's actually the
10 simplest and cheapest intervention available, it's called
11 handle, store and cook your food properly.

12 Thank you.

13 DR. HARGIS: Amen.

14 QUESTIONER: Just a couple of questions. Any one
15 of you can handle this. We've heard from for five, six,
16 seven years about *Lactobacillus*. Like Steve Bolden
17 mentioned it's not a very easy product to apply. We've seen
18 products come and go that are based on *Lactobacillus*. The
19 literature also tells us about other products, other
20 microorganisms that do the same kind of thing such as
21 *Bacillus* that are much easier in the application, added to
22 the feed and such. Why people or not talking about other
23 organisms which are a lot easier to apply that also has
24 other efficacy controlling *E. coli*, *Clostridium*. That's one.

25 The second issue I have is some of the work like

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1 Margie Lee and people like that are doing indicate that
2 *Lactobacillus* really serves its function the first two to
3 three weeks of gut maturity. After that, you have other
4 organisms taking over. Are anybody looking into those kind
5 of aspects?

6 DR. HARGIS: We've looked -- Dan, I think as you
7 know we've looked at a number of *Bacillus* isolates and we
8 would like to have *Bacillus* that could be stable for either
9 environmental application, drinking water application, or
10 feed application. The problem that we've had is we haven't
11 been able to find one that or any one single isolate that
12 has a significant impact on *Salmonella*. We're still
13 looking.

14 Another problem with -- the feed applications
15 sounds good and there's a -- a couple of *Bacillus* strains
16 that have been researched and shown performance advantages
17 and I think you're exactly right. That they may influence
18 other disease causing organisms. The problem with those
19 studies that have been published is the number of organisms
20 that are required. The number of spores or colony forming
21 units per gram of feed. You're up to 10^5 , 10^6 to get any
22 effect at all. And in some of those studies 10^7 is where
23 you start to see effects. Now you start talking a million
24 to 10 million organisms per gram of feed, you think a penny a
25 bird is expensive, you're talking really enormous numbers of

1 spores. And those products have been commercialized,
2 there's one in Japan that was commercialized and very nice
3 research showing that it worked very well. But when it was
4 commercialized it was 4 logs lower for feed application than
5 what was effective in the research studies.

6 DR. BAUER: We have time for one more question.

7 Dr. STEWART-BROWN: You know, I thought a couple
8 of years ago that maybe competitive exclusion was just about
9 ready to work. It was -- and it was kind of a product where
10 bird microflora, the fluctuation from day old to processing
11 had evened out to the point where there was now not so much
12 stressful -- so many stressful time periods in the growout
13 that competitive exclusion could hold. Perhaps even from
14 day old, but at least from a couple of applications, and
15 we'd get that to work a lot better as the research indicated
16 that it might.

17 And you know, Teresa mentioned these problem farms
18 and some of the pieces where -- where you have these big and
19 -- and Billy, you mentioned about when you move turkeys.
20 Migration practices in the chicken house can be pretty
21 violent I think to the microflora mix. And if you have a
22 real cold winter and fuel prices are as they are, I don't
23 think migration is going all that well in those kinds of
24 winters.

25 In other words you open up the house to let them

1 have more of the house but they -- they're not going there.
2 And it's just hard to get migration like you needed to for
3 the microflora to hold the competitive exclusion approach.
4 And I think we're even worse than that these days because
5 we've taken some of the crutches out of the process with the
6 antibiotic practices. And I understand all that, I want it
7 all to be good. I want to do all the right things.

8 Having said that, when you take some of that
9 microflora management tool away and then you add a real cold
10 winter and a real poor migration process, really, really
11 hard in my estimation to get that competitive exclusion
12 approach to hold up. And I -- I think all of you, I know
13 all of you understand that because we talk about it all the
14 time. And I just want -- I think competitive exclusion
15 research looks -- is hard to get it to the chicken house,
16 especially when you're pulling other stuff away that makes
17 it even more fluctuation. And I welcome any criticism or
18 comment about those feelings because I want it to work.

19 DR. BAILEY: For the monitor, that was Bruce
20 Stewart-Brown, from Perdue.

21 Bruce, I agree with you. I think almost every
22 body who spoken here in the last two days and certainly I
23 did tried to emphasize that each of these is a tool in the
24 tool box. They're not absolutes and -- and I have never in
25 15, almost 20 years now, working with competitive exclusion

1 advocated that it was -- it was a magic bullet that was
2 going to answer all of your problems.

3 What I do believe is that it can be along with
4 vaccination and biosecurity and a lot of other things --
5 they can contribute in small ways to reducing the overall
6 load. And I think ultimately that you and I and many others
7 in this room have discussed it is a load issue. The things
8 that are being done in the processing plant, this is not a
9 post-harvest meeting, but the things that are being done in
10 the processing plant are actually good. And if you keep the
11 load at a manageable level coming into the plant, then those
12 effective treatments can -- or those treatments that we're
13 doing in the industry in the processing plant have a chance
14 to keep you where you need to be. But, if you -- even
15 effective systems can be overwhelmed if the numbers are too
16 large. So, that's why each of these tool where they are
17 only incremental can be additive in effect and help keep
18 those levels down. Or at least that's kind of how I see it.

19 DR. HARGIS: Bruce and Steve also, I hear you loud
20 and clear. I mean I understand completely what you're
21 talking about. You got any ideas, talk to me. I think
22 we're going to have to -- I think that to get maximal effect
23 of this approach is going to require intermittent
24 application. Perhaps not multiple times or many times, but
25 more than once in a broiler flock and probably several times

1 in a turkey flock. Intermittent application is certainly
2 more appealing economically than continuous application, if
3 the numbers that have been published so far hold out in
4 terms of achieving efficacy. So, I -- I don't know, the
5 solution.

6 DR. GONDER: Just one more brief comment if I
7 could.

8 DR. BAUER: Eric Gonder, go ahead.

9 DR. GONDER: I can deal with the continuous
10 administration, but if we don't get the product and we can't
11 get the product, the administration method becomes moot.

12 (Laughter.)

13 DR. GONDER: And I think it's time to very
14 seriously return to the issue of why these products cannot
15 be cleared. Why we're being held to one schedule and the
16 regulatory establishment for the approval of these appears
17 to be held to no schedule at all? I don't know if that
18 needs a Congressional fix, that seems somewhat extreme. But
19 we really don't seem to be making much progress here.

20 DR. BAUER: And on that happy note, let's give our
21 panel another round of applause.

22 (Applause.)

23 DR. BAUER: And let's take a break til 10:35.

24 (A short recess was taken.)

25 INTERVENTIONS AT POULTRY GROWOUT

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1 DR. GOLDMAN: All right, thank you, we are ready
2 for the last session of the day. The birds are moving
3 closer to the slaughter house. We're going to have a series
4 of presentations on interventions at growout. We actually
5 have four presentations in this session and then, the fifth
6 presentation is not part of the session strictly speaking
7 but it will be the last presentation and that will be a
8 presentation by Dr. Bailey on his experience and knowledge
9 about *Salmonella* control in Scandinavia.

10 But to begin this session on interventions at
11 poultry growout we will start with a presentation by Dr.
12 Eric Line, on litter management.

13 Dr. Line received his PhD in food science and
14 technology from the University of Georgia in 1993 and has
15 worked as a research food technologist at USDA ARS for the
16 past 12 years and he's just from the fifth floor upstairs
17 here.

18 His primary research interests are in finding on-
19 farm interventions for foodborne pathogens such as
20 *Salmonella* and *Campylobacter* in poultry. And in improving
21 microbiological detection and enumeration techniques.

22 Please welcome Dr. Line.

23 (Applause.)

24 LITTER MANAGEMENT TO REDUCE *SALMONELLA*

25 DR. LINE: Good morning. Thank you so much for

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1 the opportunity to speak with you today. I feel like I'm
2 speaking to the home team crowd here, since I had to come
3 from all the way on the fifth floor to be here.

4 Any talk about litter management to reduce
5 *Salmonella* means we must first ask the question of what is
6 litter? Poultry litter is poultry manure mixed with
7 absorbent bedding materials, we call that litter of course.

8 The constituent properties are going to vary widely
9 depending upon how the chicken are fed because about on
10 average 20 percent of the chicken feed will wind up in the
11 manure. Depends of course on the chickens' age and their
12 size and of course on the age and the type of absorbent
13 bedding material that makes up the litter.

14 The composition and content of the litter varies
15 by region. Typically we'll see things used such as wood
16 shavings or rice hulls, peanut hulls, straw, all of these
17 can and have served as absorbent bedding material in chicken
18 litter. And it kind of depends on what is most readily
19 available in the region of the country in which you are
20 raising the poultry and cost, of course, comes into play
21 here.

22 Litter management practice vary widely. Not only
23 within the United States and around the world, but even
24 between integrators. It's typically several that several
25 flocks are likely to be raised on the same litter. The

1 total clean out of a house may only occur once a year,
2 sometime less often than that. Depends on the integrator.
3 It may not be a bad thing as I'll point to in just a moment.
4 Cake removal, which means taking the hard crusted upper
5 layers of litter and tilling them to reincorporate them into
6 the overall mass of litter is a common practice between
7 flocks as is top dressing. Which means taking a little bit
8 of fresh litter and scattering it across the surface of the
9 spent litter between flocks.

10 Litter typically will build up in the houses until
11 it's 15 to 20 centimeters deep on average and dirt or clay
12 floors are common in the United States, whereas concrete
13 floors are more prevalent in the European Union and
14 specifically in some of the Scandinavian countries and I
15 think that may be one of the difference that makes
16 comparison of intervention methods between some of the
17 Scandinavian efforts and our efforts different. You can
18 imagine it's much more difficult to thoroughly clean out and
19 sanitize a dirt floor as opposed to a concrete floor.

20 Well, as I mentioned a moment ago it might not be
21 bad that we tend to grow birds -- several flocks of birds on
22 the same litter, and this is because there's a demonstrated
23 bacteriocidal effect of used poultry litter. Back in 1967,
24 Tucker reported that the persistence of *Salmonella pullorum*
25 and *Salmonella gallinarum* varied from three weeks in old

1 litter to 11 weeks in new litter. And in general moisture
2 ammonia and pH increase with a period of litter use; the
3 longer the litter is used, the higher the moisture ammonia
4 and pH levels tend to be. And the *Salmonella*-cidal activity
5 was theorized to be a result of a water activity that was
6 unfavorable to cell viability and a high pH from the ammonia
7 in the litter.

8 In a study done in Australia more recently, which
9 looked at about 20 flocks through growout, it was noted that
10 *Salmonella* was much less frequently isolated from flocks
11 that were reared on old litter than on new litter. So, this
12 bacteriocidal effect of used poultry litter is a very real
13 phenomenon.

14 As you can imagine there are numerous challenges
15 associated with controlling pathogens in the poultry house
16 environment. This is not a sterile surgical suite in a
17 hospital. This is dirt floors, grimy conditions, dust, high
18 humidity. The temperature is just perfect for outgrowth of
19 a number of bacterial species and including some bacterial
20 pathogens. The humidity levels will vary widely and can get
21 into a range that will support growth of pathogens. There's
22 plenty of nutrients around for bacteria to grow on, from
23 leftover feed that's scattered in the litter et cetera. And
24 the pH of the litter typically without a -- without a litter
25 amendment is going to be just slightly higher than neutral.

1 And typically not high enough to inhabit many pathogens
2 growth.

3 Cross contamination occurs rapidly within a house
4 like this. This is a typical, I think this is a turkey
5 house, but a typical broiler house with 20,000, 25,000 birds
6 you can imagine, because of the natural coprophagic
7 activities of birds -- that means that they are going to
8 peck at each others droppings in the litter, it's just a
9 natural things that birds do. In fact it's been estimated
10 that as much as 10 percent of a bird's diet may be made up
11 of what it picks up off the floor out of the litter. So,
12 you can imagine the fecal-oral passage happens very rapidly
13 and bird-to-bird transfer organisms can happen very rapidly
14 under these sorts of conditions.

15 There are many different vectors of contamination.
16 I'll speak a little bit more about that in a moment.
17 Poultry growers face two problems relating to *Salmonella* in
18 their houses. The first one would be resident *Salmonella*
19 which may persist in houses from flock to flock even after
20 cleaning. And this is especially a problem in houses that
21 are difficult to -- to thoroughly sanitize and thoroughly
22 disinfect.

23 Problem two is even if you are successful in
24 thoroughly decontaminating the house, *Salmonella*
25 contamination may be reintroduced into those clean houses

1 from a wide variety of outside sources. We heard many of
2 these sources mentioned earlier yesterday and today.
3 Vertical transmission of *Salmonella* Enteritidis and
4 Typhimurium especially from parent flock to day of hatch
5 chicks has often been reported.

6 And of course horizontal transmission vectors do
7 occur also for *Salmonella* and these are probably more
8 important here in the U.S. because of our decrease levels of
9 biosecurity in our houses as compared to say some of the
10 other European or Scandinavian countries. But we've
11 mentioned all of these earlier -- feed, water, insects,
12 rodents, wild birds, domestic animals, human contact,-- a
13 lot of different ways *Salmonella* can get into that house.
14 Eriksson reported in 2001 that *Salmonella* contamination loci
15 are not equally distributed in poultry houses. There are
16 going to be hot spots.

17 Greater *Salmonella* populations in litter samples
18 were found when there was a water activity greater than .9
19 and a moisture content of greater than 35 percent. And at
20 reduced water activity and moisture content levels the
21 numbers of viable *Salmonella* were found to be lower.

22 Hayes, et al in 2000 found that *Salmonella* are
23 unequally distributed in commercial poultry houses. They
24 found a low water activity environment of less than .84
25 likely represents a physical barrier to the establishment of

1 *Salmonella* contamination. And he went on to theorize and to
2 propose that a water activity below .84 and a moisture
3 content between 20 and 25 percent would actually serve as a
4 method of pathogen control, specifically for *Salmonella* and
5 perhaps for some of the other foodborne pathogens of
6 concern.

7 An interesting correlation was made by Mallinson
8 et al in '98, between the litter surface humidity and
9 *Salmonella* contamination. And this study was done looking
10 at the results from a total of 67 broiler flocks. Here you
11 see the average litter equilibrium relative humidities, this
12 is the same thing as water activity times 100 basically.
13 Divided into a series of ranges from 78 to 83, >83 to 87,
14 >87 to 90, >90 to 95. So increasing water activity of the
15 litter. And then you looked at the litter surface drag swab
16 results. Generally looking at six swabs per flock. And you
17 see that the number -- that the percentage of *Salmonella*
18 positive swabs increased greatly as the water activity of
19 the litter in those houses with the *Salmonella* contaminated
20 birds increased. There was also a very noticeable increase
21 in the percentage of flocks with at least one *Salmonella*
22 positive swab. As you went from 78 percent humidity and
23 only 17 percent of the flocks positive to 86 percent of the
24 flocks being positive in a water activity range of .9 to
25 .95.

1 So perhaps we can borrow the multiple barrier or
2 hurdle approach that is common to food safety to look at
3 some of the good litter management practices that we can see
4 in poultry production. The first hurdle that we might
5 consider would be maintaining adequate ventilation in the
6 house. The second hurdle might be properly maintaining
7 water devices in the house to prevent leakage. And third
8 might be to utilize appropriate litter treatments. I'll
9 talk a bit more about each of these.

10 It's been well established that a continuous
11 uniform air flow will lead to drier litter. Which creates
12 very unfavorable environmental conditions for the growth of
13 enteric bacteria and this of course leads to a lower
14 *Salmonella* contamination on the birds in the house and then
15 on the carcasses in the plant.

16 Our second hurdle, good water control practices,
17 working to prevent leakage from the watering system, working
18 to prevent caked, built up litter that's wet and containing
19 a lot of moisture under these drinkers is important. You're
20 creating fewer hot spots in the house that way that is
21 favorable for the growth of enteric bacteria. And this
22 could also lead to lower *Salmonella* contamination of
23 carcasses.

24 At an interesting aside I was speaking to Trisha
25 Marsh-Johnson, just a few moments ago during the break and

1 she was telling me about a new trend in broiler management
2 where they use these radiant tube brooders now which heat
3 the litter close to the surface until you get a high
4 temperature increase very close to the surface of the
5 litter. And that temperature increase causes the relative
6 humidity to rise very close to that litter and in that
7 litter. So, you may have relative humidity approaching 100
8 percent right underneath these brooders. So, that's
9 something else that could potentially create a hot spot
10 favorable for growth enteric bacteria.

11 Our third hurdle was potential litter treatments
12 to reduce populations of *Salmonella* and other pathogens.
13 These litter treatments primarily are acidic in nature. You
14 see a long list of acids here. There's one hydrated lime,
15 which is basic. I'll just touch on a few of these. There
16 are many properties of these acidifying litter treatments
17 that theoretically should be useful in reducing *Salmonella*
18 populations. And the first one, and probably most
19 importantly is the reduced pH. All of these acidic litter
20 treatments are basically a granular acid in some sort of
21 carrier usually, that is applied directly to the litter
22 surface. So, you can imagine if you're spreading acid on to
23 something you're going to get a very rapid drop in pH. And
24 that's what does happen with most of these products. If you
25 can achieve a pH below 5.0, we know that's unfavorable for

1 the growth of *Salmonella*. That would be the goal.

2 The reduced pH is also going to reduce ammonia
3 volatilization from the litter. That means less ammonia
4 present for the birds to be exposed to. We know ammonia in
5 excessive levels is very stressful to chickens and other
6 poultry. Reducing this stress on the bird may help reduce
7 pathogen colonization of those birds. Reducing the pH also
8 has been demonstrated to reduce insect populations in the
9 litter. And this is another important factor. Insects we
10 know can serve as a -- as a vector for *Salmonella*
11 contamination in houses. Vector has been documented in
12 studies showing where darkling beetles had pick up a
13 particular serotype of *Salmonella* from a flock. That flock
14 was then killed and the house was thoroughly decontaminated,
15 cleaned out as best that they could. Sent in a new flock of
16 birds and that flock developed the same strain of *Salmonella*
17 as the darkling beetles had previously. And it was a very
18 clear demonstration that the beetles had been the reservoir
19 of *Salmonella* for this -- this next flock. It doesn't
20 happen all the time but it is a potential that we need to be
21 aware of. And many of these treatments also reduce the
22 water activity. They're hydroscopic in nature, they will
23 draw out water from the litter as they're hydrolyzed. So
24 there's some reduction in water activity.

25 And another good thing about the acidified litter

1 treatment is that many of them may be used during growout,
2 so practical application is possible. We always have to
3 have a mind set that if we're working on a particular
4 intervention, if it's not practical at the end of the day,
5 if it's not something the farmer can feasibly do in the
6 course of a day, it will never get adopted no matter how
7 good it works. Many of these acidic litter treatments can
8 be applied before the birds go into the house. Some of them
9 do have to be reapplied, which is a bit problematic for the
10 farmer, but not impossible. So, there's still some things
11 to be worked out here I think in terms of making the best
12 application.

13 We studied through these litter management years
14 ago. We looked at the effect of sodium bisulfate which is
15 also known as PLT and we looked at aluminum bi -- aluminum
16 sulfate which is commonly known as alum. And when we
17 introduced these compounds into litter we saw a very rapid
18 decrease in pH, as we would expect. But the amounts that we
19 included we lost that pH effect over time. By the time
20 that we were back up here to about four weeks of age we were
21 getting back up close to the same level of pH as the
22 control. So we were beginning to lose any effect of the
23 lowered pH. And when we grew birds on this acidified litter
24 we actually, we were successful in showing some reduction in
25 colonization by *Campylobacter*. But *Salmonella* was a

1 different story. We -- we really didn't see much of
2 anything in terms of reduction in *Salmonella* in these
3 treated birds and actually we saw some increases in
4 *Salmonella* as compared to control, which was interesting.

5 I think that was better explained by a study that
6 was recently published by Susan Watkins out of Arkansas
7 where she evaluated a couple of different litter treatments
8 and looked at their effect on *Salmonella* in poultry litter.

9 She looked at Poultry Guard, which is a sulfuric acid
10 product. And she looked at the PLT, which of course is the
11 sodium bisulfate. And looked at it at different levels
12 incorporated into the litter. And when a 100 pounds of
13 product was utilized of the Poultry Guard, you see there was
14 about a one log decrease in *Salmonella* in the litter as
15 compared to control. The same thing for PLT, when 100
16 pounds per thousand square feet was utilized, there was
17 about a log and a half decrease from the control to the
18 treated.

19 What was interesting, when they used lesser
20 amounts, look up here to the 25 pound level, control 2.7
21 treated 3.43. You actually had an increase in *Salmonella* in
22 the litter. And that may be what we were seeing in our --
23 in our trials with actual birds. The lower inclusion rate
24 may just not impact the pH enough to impact the *Salmonella*
25 it may be reducing the populations of less acid-tolerant

1 bacteria that are present in the litter. And therefore
2 creating less competitors for the *Salmonella* to then outgrow
3 and to bloom in the litter. So that -- I guess a caveat of
4 this sort of study is if you're going to utilize it, make
5 sure you utilize them at the recommended levels and not less
6 than the recommended levels or you could cause yourself
7 problems that you were trying to solve.

8 It's been published that citric acid, tartaric
9 acid, salicylic acid have all inhibited the growth of *E.*
10 *coli*, *Salmonella*, *Proteus*, *Pseudomonas* in inoculated poultry
11 litter. So these things work as well. I don't know about
12 any commercial applications available for these products as
13 of yet. There may be and I just -- I just may not be well
14 informed.

15 One I wanted to touch on here was one -- the kind
16 of switching sides from acid treatment to a basic treatment.
17 Look at the effect of lime on *Salmonella* Enteritidis
18 survival in vitro. Hydrated lime historically has been used
19 as a sanitizing agent, used to control a variety of
20 bacterial pathogens and parasites. An in vitro study was
21 conducted using *Salmonella* Enteritidis inoculated litter,
22 which was treated with 0, 5, 10, or 20 percent lime and the
23 results demonstrated a marked pH increase. It jumped all
24 the way to pH 12 even with only the 5 percent lime included.
25 So the study was successful in reducing *Salmonella* recovery

1 in three out of three trials at the 10 percent lime
2 inclusion level. And in two out of three trials at the 5
3 percent level. I've not seen any data yet from these
4 authors on any in vivo studies that have been done with
5 lime. I expect they will probably do some, but I haven't
6 seen that published yet.

7 One caveat here may be that the lime actually
8 increased ammonia volatilization. So, there's some
9 potential to run into some problems there.

10 Fumigants are generally ineffective for *Salmonella*
11 reduction in litter. Most fumigants would be useful only
12 for litter disinfection between flocks or actually after the
13 litter has left the house. We had hopes for chlorine
14 dioxide because there's a new product available, chemistry
15 available for generating chlorine dioxide from a dry
16 chemistry base. You don't have to have the big chlorine
17 dioxide generators that were common to poultry processing
18 plants. And that product has been shown to be useful in
19 decontaminating buildings that are contaminated with
20 *Bacillus anthracis* spores, for instance. We tested it in
21 shoe boxes full of chicken litter that was inoculated with
22 *Salmonella* and we could get no effect. We had -- similar
23 results have been shown for formaldehyde, methyl bromide,
24 glutaraldehyde all of these things are relatively
25 ineffective in actually decontaminating the organisms while

1 they are in that litter environment. And as Eric Gonder
2 informed us yesterday, you can't simply disinfect manure.

3 Another publication shows that gaseous ammonia can
4 effect some effect on pathogens in litter, a 2 log decrease
5 in *Salmonella* was observed in 24 hours. If the litter was
6 dried first and then gassed with ammonia, a 3 log reduction
7 was realized. If the exposure time was increased to 72
8 hours, you got an 8 log reduction. That all sounds very
9 interesting in -- in a very artificial test system. This
10 was done in actually petri dishes. But a practical field
11 application was not addressed and I'm not sure how you would
12 practically apply this in the field. That would be a
13 difficult technological challenge, I would think.

14 So, we know that multiple pathogen vectors require
15 multifaceted interventions. We've talked about many of
16 these throughout the course of the last two days. There's
17 no silver bullet as it's been mentioned many times also. I
18 did want to point out some of the potentials here for
19 specifically bacteriocin, looking forward to Norman Stern's
20 talk in a few minutes. He'll be talking about our progress
21 in this area. While we've not really considered bacteriocin
22 as a litter treatment, let's face it, anything that reduces
23 -- reduces the level of pathogens in the bird is going to be
24 reflected in the load of pathogens carried in the litter.
25 The same thing for competitive exclusion. If the birds are

1 shedding less, then you're going to have a reduce primarily
2 *Salmonella* load in the litter.

3 We had a visitor here earlier this week, [J. A]
4 Wagenaar from the Netherlands who did a simple calculation
5 to show the -- the tremendous number of fresh *Campylobacter*
6 that are deposited in a broiler house on a daily basis. If
7 we follow his lead, we could do a similar calculation for
8 *Salmonella*. If you have a typical 25,000 bird house, let's
9 say conservatively 30 percent of the house is positive, that
10 would be 7500 birds times 25 grams of litter, excuse me, 25
11 grams of fecal matter per day per bird times let's say --
12 and it's variable, but let's say 10^4 is an average for the
13 number of *Salmonella* being excreted per gram of fecal
14 matter. Multiply all together you get close two billion
15 fresh *Salmonella* being multiplied and deposited it on to the
16 litter every day by poultry. So that just emphasizes the
17 importance of litter treatment. And the management of
18 *Salmonella* in these sorts of operation.

19 I think the number of *Campylobacter* was like 6
20 times 10^{14} because there's a higher carriage rate there. But
21 the *Salmonella* is -- the *Campylobacter* is more fragile and
22 would be dying off. *Salmonella* is very hearty it's going to
23 be surviving and staying around for a long time in that
24 litter.

25 So, anything we can do to reduce the primary load

1 in the litter is going to help us. Not only do we need to
2 think about the litter in the house and the treatment in the
3 house, we've got to think about what's going to happen when
4 the litter leaves the house. We know there's more than
5 seven billion, probably eight, close to nine billion
6 broilers produced now annually in the U.S., which leads to
7 more than 15 billion kilograms of poultry manure and litter
8 produced annually. This is enough litter produced annually
9 to cover a two lane highway 1619 miles long to a depth of
10 three feet. Now, why the National Agricultural Statistic
11 Service chose to send this theoretical litter highway from
12 New Orleans to Fargo, North Dakota via Chicago I'll leave
13 that for you to figure out. But the utilization may be
14 problematic for manures, but we have to remember poultry
15 manure is a valuable resource. There have been calculations
16 done I think by the Alabama Cooperative Extension Service
17 maybe about ten years ago, suggested that the nutrient value
18 in -- in poultry litter was something in the realm \$25 to
19 \$37 dollars per ton. So, it does have some value. And it's
20 up to us to determine the safest ways to utilize that litter
21 and to prevent spread of pathogens in that litter to the
22 environment.

23 So accomplishing our research goals will help us
24 to protect and improve the safety of our food supply and as
25 always food safety starts with food production.

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1 Thank you for your time and attention.

2 (Applause.)

3 DR. GOLDMAN: Thank you, Dr. Line.

4 The next presentation will be by Dr. Allen Byrd,
5 who was introduced to you earlier this morning in one of his
6 presentations. He is an ARS researcher at the Food and Feed
7 Safety Research Unit in College Station, Texas. And he will
8 speak on the Impact of Feed Withdrawal on *Salmonella*
9 Prevalence; Use of Organic Acids and Sodium Chlorate to
10 Reduce *Salmonella* Prior to Transport.

11 Dr. Byrd.

12 IMPACT OF FEED WITHDRAWAL ON *SALMONELLA* PREVALENCE;
13 ORGANIC ACIDS AND SODIUM CHLORATE TO REDUCE *SALMONELLA* PRIOR
14 TO TRANSPORTATION TO SLAUGHTER

15 DR. BYRD: Thank you. Again, it's a pleasure to
16 talk with you this morning. This is some research that we
17 began when Dr. Billy Hargis was at Texas A&M University and
18 continued on to the our ARS laboratory and I guess it
19 spilled over into Dr. Hargis' laboratory since he's moved to
20 Arkansas.

21 What is feed withdrawal? We remove feed prior to
22 going to processing to minimize the GI and gut contents and
23 reduce the visible contamination. This evacuates the crop
24 and reduces the pressure on the GI tract to help minimize
25 the rupture as it goes through the processing plant. And

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1 the main thing that many companies had that minimized the
2 loss of that feed, that feed that goes into the GI tract is
3 not absorbed, that's just lost money. So if you reduce that
4 money you're also saving a little money on the whole
5 production of the bird.

6 Well, there's several factors that influence the
7 withdrawal as you go through a system. The actual time off
8 of feed. If you go to some of these growers that we work
9 with there's supposed to do an eight to 12 hour feed
10 withdrawal and you go talk to them and -- you come in to do
11 studies ant that type of thing, you'll see the birds been
12 off feed 14 to 16 hours. And you ask them why? And they're
13 like well, I had to go to church and I didn't want to leave
14 it beforehand. Or they'll have some -- some reason why they
15 do these things. So, the time off of feed actually affects
16 the fragility of the gut and actually the bacteria that's
17 present within the GI tract.

18 The nutrition, some of the feed that are being
19 produced, if you have a higher fiber content it increases
20 the gut flow as opposed to other feed sources.

21 The size and the sex of the bird. Larger birds
22 tend to eat less frequently. They usually have large meals
23 like every six hours as opposed to a smaller bird that eats
24 more frequently. So, if you happen to hit that bird with
25 feed withdrawal when it's about to feed and you give it

1 another eight hour feed withdrawal, you've got 14 hours on
2 that bird itself. So depending on the size of bird that
3 affects how the feed withdrawal performs in your processing
4 plant.

5 And the flock health, again, if the bird's not
6 healthy it may be eating less frequently than a bird that's
7 a healthy bird, so increasing the flow of the contents
8 throughout the GI tract.

9 And of course you have factor interaction between
10 all of these different factors.

11 We know that food deprivation alters the
12 intestinal micro-environment, these beneficial bacteria,
13 which decreases the normal resistance in every species of
14 mammals and avian species. And this promotes the growth of
15 microbial pathogens. We also in in vitro experiments have
16 suggested that in the micro-environment of the host may
17 modulate virulence, factors which regulate *Salmonella*
18 invasion. Juliet Durant with Dr. Corrier, four or five --
19 three or four years ago, found out that birds in a molting
20 situation undergo basically a two to three fold increase in
21 the virulence of *Salmonella* during feed withdrawal. So,
22 essentially take the feed away, you take away the food for
23 these beneficial bacteria and these bird -- the bacteria --
24 the pathogenic bacteria are more virulent so they can invade
25 more easily in these birds and that causes more stress.

1 Some of the factors that influence or what goes on
2 within the gut contents with the feed withdrawal period is
3 that proventriculus-ventriculus junction, jejunum, and ileum
4 have been shown to reduced in size. So it supposedly
5 decreases the chance of cutting into these organs as it's
6 going through the processing plants.

7 Now when we usually focus on in the processing
8 plant, it used to be thought that the ceca was the main
9 source of contamination in the processing plant. It has --
10 the highest number of *Salmonella* are found in the ceca, --
11 in the ceca. And our laboratories focused on the -- I call
12 it the upper gastrointestinal tract -- the crop, the
13 proventriculus and gizzard. And so, we basically said the
14 upper gastrointestinal tract and lower gastrointestinal
15 tract going from the gizzard up and the small intestine back
16 into the lower gastrointestinal tract.

17 Dr. Hargis did a study I believe it was in Puerto
18 Rico where they were observing that as chickens go through
19 the processing plant, as the carcasses move through there
20 they found out that the crop ruptured more frequently or
21 leaked more frequently than the ceca. There's about an 84
22 fold increase when the crop went through the processing
23 plant. And basically we think of the crop as just a big
24 balloon that has two ends on it. And if you grab one end
25 things are coming out the other end and if you grab the

1 other end things go out this way. So whenever we work with
2 these things in the processing plant we've got to consider
3 the potential of contamination by crop positive.

4 So we did a study, went out to the field and
5 evaluated feed withdrawal period to see if it increased or
6 decreased or maintained *Salmonella* in these birds.
7 Essentially, after -- oops. Let's go back. At about five
8 plus hours of feed withdrawal, we started seeing an increase
9 in the number of *Salmonella* in the crops of birds. And
10 overall in the study found a five fold increase in
11 *Salmonella* in these crops of these birds, suggesting that
12 there is a potential for contaminating the carcass when it's
13 going through the processing plant.

14 As when you compare it to the ceca of these same
15 birds we saw that essentially that it maintained the same,
16 running around 5.8 percent to 7.9 percent, suggesting that,
17 again, no changes are seen in essentially in the ceca and --
18 but we saw differences in the crop.

19 We know that some of the work done here in Athens,
20 Georgia, they also saw increases during the transportation
21 phase, increase in the *Salmonella* and I believe
22 *Campylobacter* as well when they're being transported to the
23 plant. And so another avenue that we could have increasing
24 levels of *Salmonella* entering the plant.

25 So, the question would always arise, still is the

1 crop really that big of a beneficial thing. So we wanted to
2 demonstrate there was a potential for crop contamination of
3 the carcass as it's going to the plant. So, we went through
4 and wanted to visually show workers within plants and to
5 demonstrate the potential for this contamination. So what
6 we did, we developed a fluorescent marker and it consists of
7 an agar and some cotton -- cornmeal and a fluorescein dye.
8 And this is right here is a bird that we gave this ten mls
9 of this fluorescein dye marker inside the crop right here.
10 And if you look closely you can see there's feathers found
11 here. What it is, we gave this 30 minutes before it went to
12 the processing plant to follow through the processing plant
13 til it got to pre chill system. And I wanted to illustrate
14 the birds indeed have been pecking on litters or been
15 picking things up, because they're basically programmed to
16 do a few things -- eat, sleep, defecate and the most
17 important thing is grow. And if you take that feed away
18 from them they're looking for something else to eat. And
19 birds are notorious they look at -- they peck at contrast.

20 So, if you have that dark litter that Eric was
21 just talking about on the floor and a white feather there
22 they gobble those things up. You have the feed trays where
23 we have this yellow litter or just the feed pans itself and
24 mice happen to run through there and they leave these
25 pellets there convenient for them to pick up. That could

1 have up to million organisms just in those little pellets.
2 They gobble those up like candy. So, during this feed
3 withdrawal period there's the potential of this
4 contamination occurring.

5 This is a different bird and what we have here is
6 the thoracic inlet, right here the thoracic inlet. The
7 breast would be up here and here's the neck of a bird that
8 was gone through the processing plant or gone through
9 processing. Same -- a different bird with the lights on and
10 off, this is just a black light. And you can see that a
11 crop ruptured here, here's the neck, the wing here and then
12 the breast here, and the same bird with contamination here.

13 And then a bird basically where the
14 proventriculus-ventriculus ruptured as it was being pulled
15 out through the pack man. And you can see this
16 contamination going on there. Since I'm showing these
17 things and just visually showing where potential
18 contamination could occur, this is not saying that's all
19 *Salmonella* going to be there. It's just saying that the
20 potential is there.

21 Now, this is what we saw on most of the birds.
22 We've seen a single pinpoint of light. The single pinpoint
23 of lights right here, but, you know, some people say that's
24 not that big of a deal. But when you're doing testing
25 inside these processing plant and you get a positive test,

1 it can only be one little point and still give you a
2 positive test. And if you get enough of those you've
3 flunked your testing procedure.

4 Now, what did we actually find? First let me back
5 up and say that this fluorescein dye acts a lot like the
6 bacteria. It doesn't usually stick real well to the
7 stainless steel equipment in the plant. It does stick to
8 the skin of the bird and it can be washed off -- it's hard
9 to wash it off the bird. And what we found just when we get
10 to the rehang station, it can either be manually or
11 automated, around 64 percent of the carcass was contaminated
12 with this dye. And as we went through the processing plant
13 through the pack man and the post packing it moved up to 90
14 percent with our highest level at the post-crop removal.
15 And if you've ever been in a processing plant and looked at
16 the cropper, the cropper is essentially a piston that has
17 hooks on it and again, if that crops happens to be still in
18 there it grinds up in there. Grabs ahold of that crop and
19 again it has a balloon with two ends and you squeeze it
20 things are coming out one end. So we get the contamination
21 and then we go through the final wash and the numbers have
22 dropped back down to 62 percent. Again this can be just a
23 pinpoint on the bird. It doesn't necessarily look like it's
24 all contamination of the whole bird. It could be a pinpoint
25 and it was just illustrating the potential that

1 contamination could occur.

2 So, what we wanted to do again was to illustrate
3 that the bird indeed are grazing on the litter. Dr. Carrier
4 and I myself went into this processing plant, excuse me, a
5 chicken house and we evaluated how often these chickens
6 pecked on the litter. So, yes, we were official USDA pecker
7 counters.

8 (Laughter.)

9 DR. BYRD: So we go through these things and
10 basically find out that during the feed withdrawal period,
11 during the eight hour feed withdrawal period that the birds
12 would peck on the litter four-fold higher -- four times more
13 frequently than they did prior to feed withdrawal, picking
14 up those litter contents which could potentially be
15 contaminated with pathogens.

16 So, what goes on in that crop when they do pick
17 that stuff up? We know that the crop pH increases and the
18 thought process behind that is that *Lactobacillus* numbers
19 tends to drop because you're taking the feed away from these
20 bacteria as well. And because they're falling off we also
21 see the *Lactobacillus* decreases, there causing the increase
22 in the pH of the crop. And then the potential of a
23 contamination with the feces or pathogens.

24 So an early study or a study that was done
25 actually here by Dr. Arthur Hinton, said, well what can we

1 do just to replace the energy to these beneficial bacteria?

2 And basically he found that indeed we had a glucose
3 supplement at 7.5 percent, we could reduce the pH from a 6.5
4 to a 6. And the actual log of *Salmonella* from like a 2.75
5 to zero. Now, I'm not suggesting that you put a sugar
6 system into your water system. But it's just demonstrating
7 that if we give nutrients to the beneficial bacteria, it
8 could help oppose these pathogenic bacteria.

9 The next phase that we evaluated, I'm being
10 trained more or less an endocrinologist. And what do
11 endocrinologist do? They basically take out an endocrine
12 organ grind it up put it back in and see if you see any
13 effects. So, we want to see the same thing we added acid
14 back into the water system. Mainly we looked -- wanted to
15 focus on lactic acid. The acetic acid or vinegar, growers
16 have been doing that for a long time, many times they don't
17 know why they do it. They just put it in their system and
18 it helps the birds do better and helps the chlorine work
19 better is what they tell us.

20 And in our formic acid, and the reason we chose
21 formic acid is that we use to have chick studies and in
22 Texas and I guess most of the south, you have fire ants that
23 go every where. And those chicks would just gobble up the
24 fire ants and we couldn't challenge these birds with
25 *Salmonella* because it was killing them. So we decided to

1 look at formic acid, indeed we found reduction from 53
2 percent down to 31 percent in our lactic acid. Really no
3 difference in the ceca. The one drawback that we had using
4 these acids is that usually we have a reduction in the water
5 consumption, usually around 15 percent reduction in water
6 consumption, which played a role in of course the yield in
7 the plants itself.

8 So, we wanted to go out and evaluate in the field
9 to see if there was indeed an effect with our lactic acid.
10 And what we found is that prior to feed withdrawal we saw
11 around 12 percent kind of maintained there until we went to
12 the processing plant. We jumped up about two fold from
13 post-feed withdrawal. But in treatment we saw a reduction
14 from post-feed withdrawal to 16 percent down to 3.4. And in
15 our pre-chilled carcass for instance, reduction about half,
16 from 31 down to 15 percent. So indeed we saw an effect and
17 there are some poultry companies that would swear by using
18 this lactic acid procedure and other companies I think have
19 different type water type things, hard water or soft water
20 which may affect the effectiveness of the lactic acid. And
21 as well as they use different levels for longer time periods
22 or shorter time periods.

23 Some of the other studies that we looked at, we
24 looked at some of the inorganic compounds, we looked a
25 lactic acid versus sodium bisulfate. And found out indeed

1 we saw a reduction from our controls to sodium bisulfate
2 similar to what we saw in lactic acid and our levels of our
3 -- the actual log numbers from the crop went from 2.02 to
4 1.04.

5 Also, propionic acid has been evaluated in our
6 laboratory and basically we saw similar reductions. Where -
7 - here's a case where we actually saw consumption per hour
8 reduced almost in half by using lactic acid, which we didn't
9 see that with propionic acid. And the *Salmonella* reduced
10 from 17 [of 20] to 9 [of 20] -- to 9 essentially, small
11 numbers from 165 organisms down to 16 or 28.

12 Nowadays many, many companies out there have
13 different acid products, essentially they're all working
14 similar in that they're reducing pH. Some will last longer,
15 some will have calcium components such that it causes the
16 crop to contract and empty better and reduce the levels.
17 But essentially they work the same way, reducing the pH on
18 these levels and I only talked about the ones that I
19 personally have worked with and not even going to elaborate
20 to others.

21 The next area we're moving into is a product that
22 we've been working with that -- it's called a chlorate. We
23 call it experimental chlorate product, and how it works is
24 that the family of bacteria -- Enterobacteriaceae possess
25 some bacteria mainly *E. coli* and *Salmonella* and *Wolinella*.

1 And they have an enzyme that's called nitrate reductase,
2 which basically allows it to survive anaerobic conditions.
3 And interesting if we put chlorate into the system it allows
4 it to -- it takes chlorate and produces a cytotoxic chlorite
5 and only those bacteria that possess those enzymes are
6 affected. So it doesn't affect the overall population of
7 anaerobic bacteria. And if some of you like cartoons,
8 basically we have a chlorate, intracellularly, with nitrate
9 produces nitrite or chlorate can produce chlorite and again
10 it dies as it goes through the system.

11 The animals will drink chlorate solutions very
12 easily and some places there's a slight increase in the
13 consumption of chlorate. And it can be broken down from
14 chlorate to chlorite and chlorite into the systems. It's
15 been used as an oxidizing agent in lozenges and gargles in
16 Europe, a diuretic and cardiac stimulant. Veterinaries use
17 it as an oxidizing agent and antiseptic. It's been approved
18 for use in the UK for toothpaste and some medicines. In the
19 United States most of the paper you have has been dyed white
20 with this chlorate product. And it's also been used as a
21 defoliating agent, for like cotton harvesting.

22 And being that I come from a laboratory where we
23 develop a competitive exclusion culture, since this doesn't
24 effect the overall population of total anaerobes, we wanted
25 to see how this actually worked against birds that were

1 previously exposed to *Salmonella*. As previously been
2 mentioned, these competitive exclusion cultures usually
3 don't work when they've been previously exposed to
4 *Salmonella*. So we thought we could come in and provide this
5 competitive exclusion product with our experimental chlorate
6 product and see how it responds.

7 And what we have here are seeders, birds that have
8 been previously given *Salmonella* and we found that our
9 controls was 100 percent and just our CE product alone again
10 does not work when the birds have been previously exposed to
11 around 87.5. But again, with the experimental chlorate
12 product it went to 41 percent compared to 100 and combined
13 with the other, it's 37.5. No real differences there.
14 However, when we look at contacts, birds that were in the
15 pens with these challenged birds, we saw that the numbers
16 dramatically changed where our controls were 85 percent and
17 we went down to 15 percent just with the ECP; with our
18 competitive exclusion, a 33 percent reduction. Or down to
19 33 and combined together, we said 2.5 incidence in the
20 number of birds affected by *Salmonella*.

21 So, we wanted to look at what time frame do we
22 look at in these birds and another area we wanted to look at
23 is right before the birds go to processing plant. During
24 the feed withdrawal period or a couple of days before the
25 feed withdrawal, we would provide our sodium chlorate or

1 experimental chlorate product to the birds and look at the
2 crop contents. And basically from our controls at 37
3 percent we reduced it down to 1.7 after two days of being
4 feed this product. And this is with an eight hour feed
5 withdrawal.

6 Some of the things we found with this product was
7 that ECP in day of hatch broiler chicks reduced *Salmonella*
8 from 32,000 organisms down to two. In the pre-harvest we
9 found that crops were reduced from 36.7 down to 2 percent.
10 In the ceca from 53 to 31 percent and we actually saw *E.*
11 *coli* reduced 1 log from 6 to 5.

12 We also -- because the lactic acids was sensitive
13 to different pH or changes in the water, we also looked at
14 it in the presence of pH of .4 and -- 4 or 9, and really
15 there was no significant differences in our normal distilled
16 water control compared to our controls.

17 We also added it in as a feed supplement and some
18 companies, as y'all talked about earlier, it's hard to add
19 things to into the water system. We wanted to see if we
20 could put into a the feeding system into the feed -- the
21 process -- the feed mill. And basically our controls went
22 from 93 percent down to 23 percent when fed for four days.
23 And this basically a seven day trial, looking at these
24 birds.

25 In a different one we looked at the different

1 concentrations on seven days and we saw the numbers go from
2 60 percent down to 15 percent in our water versus 38 percent
3 in our controls, in five percent of the feed, during a seven
4 day trial going through a eight hour feed withdrawal.

5 And we also want to demonstrate this is the work
6 done by Dr. Randy Moore, who is now here in Athens and he
7 basically found out it worked just as well in turkeys. Not
8 dramatic differences but we saw from 65 percent down to 5
9 percent at 26 hours on a log of 1.8 down to .17.

10 Now, this was done in pigs, but again we wanted to
11 illustrate that it did not affect the overall anaerobic
12 populations when exposed a chlorite with our chlorite being
13 our yellow bars. And indeed we had some slight increases,
14 although not significant, but in their rumen, the ceca and
15 the rectum -- excuse me that must have been cattle.

16 And then resistance, always the resistance
17 question comes up when you're talking about something to
18 replace antibiotics. And indeed if you expose this
19 bacteria, in this case we looked at *E. coli* O157:H7 exposed
20 it to chlorate and adapted it, we indeed would find that
21 these bacteria would become resistant, in a pure culture, to
22 our chlorate. And in the case here, a similar thing is that
23 we took these pure cultures and then took the influence away
24 and we found out after eight passes we'd lose the resistance
25 to the chlorate. But if you maintained in that 10

1 milliliter chlorate course it's maintains in this test tube.

2 We took this same material in a batch culture and
3 took sterilized fecal fluid and basically put these bacteria
4 that have become resistant to the chlorate into the system
5 and found out it indeed maintained resistance. But you put
6 this same bacteria into fecal fluid fresh from a cow and you
7 indeed see that they cannot compete with the other bacteria
8 then and these bacteria tend to die off. And here in this
9 case 25 hours.

10 And the other question is does it change the
11 bacteria profile or the antibiotic profile in the bacteria
12 itself. And here's a case we looked at two different *E.*
13 *coli* O157:H7 and saw that in two different strains, there
14 was really no significant differences between any of these
15 groups. We did see a slight increase from the tetracycline
16 from a 1 to a 2 micrograms per ml and the spectromycin in
17 the second one went from eight to 16. And again, once you
18 put these bacteria into a mixed culture population, they
19 tend to -- cannot survive as well and they tend to die off.

20 So our conclusions about this chlorate, it does
21 decrease *E. coli* here, both the wild type and the O157:H7.
22 It reduces *Salmonella* we recently -- not recently but in the
23 last year or so, we found that it's also effective against
24 controlling or reducing *Clostridium* species and have been
25 giving birds that have had necrotic enteritis given this

1 product and it tends to reduce the lesion scores in these
2 birds and stop the stunting that you normally see associated
3 with a necrotic enteritis. And it does not decrease the
4 potential beneficial anaerobes.

5 Again, it's just been said over and over again
6 pathogens they're essentially in all phases. *Salmonella* is
7 in all phases, all the way from grandparent flocks all the
8 way down to the -- all the to the consumer. And once it
9 enters the flock, it's hard to get rid of it. Even with
10 this, as you see this chlorate product tends to work fairly
11 well, but it doesn't necessarily eradicate anything.
12 There's no magic bullet and it must be implemented early on
13 in the process during the -- control programs must be
14 implemented early on in the production process.

15 And this is what we said earlier and I appreciate
16 your time. Thank you.

17 (Applause.)

18 DR. GOLDMAN: Thanks again, Dr. Byrd.

19 Next we'll hear from Dr. Norman Stern, who's a
20 research microbiologist here at the Poultry Microbiological
21 Safety Research Unit here at USDA here in Athens. He
22 conducts a research program of poultry production food
23 safety primarily to control of *Campylobacter*. And he'll
24 explain to us how this is a model that can be used for
25 *Salmonella*.

1 Dr. Stern has more than 25 years of research
2 experience and his findings are documented in six patents
3 and more then 300 scientific publications. Dr. Stern has
4 received numerous research grants from sources outside of
5 ARS. He's nationally recognized and internationally
6 recognized for his work in the area of pathogen control in
7 *Campylobacter* sampling methodology.

8 He was elected as chair of the Food Microbiology
9 Division in the Institute of Food Technologists, is also a
10 Fellow in the American Academy of Microbiology, a consultant
11 to the World Health Organization on control of *Campylobacter*
12 and has participated teaching at various university level
13 courses.

14 Please welcome, Dr. Stern.

15 BACTERIOCINS AS INTERVENTIONS TO REDUCE PATHOGENS

16 DR. STERN: Good morning, I want to begin by
17 acknowledging the audience and really appreciating that an
18 esteemed group of you would take time out to consider new
19 options that might be available to address the *Salmonella*
20 problem. It has been paramount to make some forward
21 progress in this area and so we decided to take a slightly
22 different approach in our attempts to control *Salmonella* and
23 for that matter *Campylobacter*.

24 I wanted to show this gentleman named Esko Nurmi,
25 because I consider myself a friend of Esko and he is indeed

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1 the progenitor of many of the ideas that have been presented
2 today.

3 I felt particularly good -- Dr. Line and I had the
4 opportunity to go from Russia on our way to a *Campylobacter*
5 meeting in Denmark, we made a special point of visiting Dr.
6 Nurmi and taking him out to for dinner. And I really
7 respect this guy. When I took him aside later that evening
8 and showed him some of the data that we had gathered on the
9 application of bacteriocins and in my case I was most
10 interested in *Campylobacters*. But when I reviewed the data
11 I then had, he acknowledged that we really have come up with
12 a very significant observation and probably had done a
13 considerable amount of defining the mechanism of competitive
14 exclusion. And so that's maybe -- that was gratifying.

15 Next, I do wish to acknowledge my colleagues at
16 the State Research Center for Applied Microbiology. This is
17 a former bioweapons group in the Soviet -- in the former
18 Soviet Union. But these people are amazing microbiologists
19 and each of them have a considerable expertise. And I don't
20 need to go through each of their expertise. But they are
21 certainly part of a team that's been a great joy for me to
22 work together with. And I think we've had some useful
23 progress.

24 This is Dr. Svetoch, he directs probably about 50
25 senior scientists, I don't know really how many support

1 staff go with him. But what Dr. Svetoch tells his people
2 goes. It's a remarkable difference in procedure as compared
3 to what many of us experience. So I envy Dr. Svetoch and
4 he's truly another gentleman with a great deal of class and
5 his group are very hard working.

6 Okay, we've all looked at competitive exclusion
7 now, and I kind of wanted to understand it a little bit
8 better. As most of you know, we looked at CE for
9 *Campylobacter* and that's the reason I have anything to say
10 is that I've been working with *Campy* for years and CE
11 doesn't work for *Campylobacter*. Or if it works, it's pretty
12 minimal. So we took the approach to look at variety and we
13 were very wide open and definitely considered every aspect
14 going from bacteriophage through competitive exclusion. We
15 just hadn't found the right one.

16 So, very briefly I want to just show you the
17 protocol that we used. These 25,000 isolates are from
18 chickens, so we can be worried about bacteria from chickens,
19 but we're probably up to 35,000 now. And we screen each
20 individual isolate from a variety of *Penibacillus*, *Bacillus*,
21 *Streptococcus*, *Enterococcus*, *Lactococcus* and yes, we found
22 inhibition of *Campylobacter* from a number of these genera.

23 So what we did was to take these isolates and we -
24 - we took the isolates and looked for zones of inhibition, a
25 fairly traditional approach, no amazing microbiology

1 happening there. And maybe .5 percent of these had
2 interesting zones of inhibition that warranted further
3 study. And as I said we had a number of different genera
4 that were useful.

5 What we did was to take the most promising
6 cultures, grow them in broth and did some fairly routine
7 biochemistry, although I must acknowledge that Dr. Eruslanov
8 probably is one of the world great biochemist and I've seen
9 a few. He is amazing. And so, we precipitated out the
10 cell-free fermentation and we got our crude antimicrobial
11 preparation. We dialyzed against that to get rid of the
12 salt, so it was back in solution and we went through a
13 series of molecular sieving and protein charge purification
14 and chromatography to derive our bacteriocins and indeed in
15 this particular work, we micro-encapsulated the bacteriocins
16 in PVP, a substance that many of us took this morning with
17 our pills, and incorporated that material into our chicken
18 feed.

19 So, this doesn't look remarkable, we have a zone
20 of inhibition and indeed this is a *Campylobacter* lawn and
21 this is a plug coming from our -- our potential antagonist
22 and we see zones of inhibition and that's all this was. And
23 we selected against *Campylobacter* and there were --
24 retrospectively some of this is useful to select against
25 *Campylobacter*, but I'm here to talk about *Salmonella*

1 control. Yet we selected our antagonist against
2 *Campylobacter* but we still found them to be quite effective
3 against *Salmonella*.

4 I should make mention of the perhaps two dozen
5 strains that were most effective against *Campylobacter*, when
6 we put those live antagonists into chickens repeatedly we
7 had no benefit again, either prophylactically or
8 therapeutically against *Campylobacter*, so I don't think CE
9 works for chickens.

10 To kind of let everybody in the audience
11 understand what kind of tests we did. We've been measuring
12 our crude antimicrobial preparation -- I'm going to have a
13 hard time. Do we have any other? Okay it's back on for a
14 little while. We had -- there were four *Campylobacters*, we
15 had it looks like seven bacteriocin producers and we had
16 differences in the activity units per milliliter, and that's
17 shown here. We made one to two dilutions as is commonly
18 done for MICs and here you see a number four for this
19 particular combination of *Campylobacter* and bacteriocin, at
20 one to 128 we had inhibition. Well, that was on a per 10
21 microliter drop so, therefore you multiply by 100 and you're
22 at 1280. So, I'll be referring to this as we go along.

23 So taking our bacteriocins, our crude
24 antimicrobial prep, we needed to -- we more or less decided
25 that we're not going to be able to do anything to abet the

1 presence of *Campylobacter* to the going into the final couple
2 days of production. Consequently we took a very different
3 approach and what we wanted to do was to demonstrate, we
4 could effectively kill *Campylobacter* at the end of the
5 production. So we needed to know how to make more of the
6 bacteriocin and we did that by doing our isoelectric
7 focusing of the crude antimicrobial preparation. We did
8 polyacrylamide gels to determine the molecular weight and we
9 did the spot test to demonstrate efficacy. Then we went
10 down to larger scale purification and we went through a
11 series of chromatographic procedures to pull our bacteriocin
12 out in pure format.

13 On the basis side here, what we learned for -- OR-
14 7 it turns out was a *Lactobacillus salivarius* which was
15 effective against *Campylobacter*. And this particular one,
16 what we did was run our polyacrylamide gels, we took the gel
17 and renatured it and put it at the bottom of a petri plate
18 and poured *Campylobacter* inoculated over it and you see our
19 molecular standards. You see the crude antimicrobial prep
20 with a zone of clearance around approximately a six
21 kilodalton protein when we absorbed the CAP against the
22 *Campylobacter* we lost this particular protein and when we
23 purified these particular polypeptide we -- we again saw the
24 zone of inhibition surrounding that protein.

25 This is an example of our isoelectric focusing.

1 We had a very different isoelectric -- we had an isoelectric
2 point at 9.0 for the purified protein, and again no zone of
3 inhibition against the crude microbial prep at other
4 molecular weights.

5 A different bacteriocin, this was our *Penibacillus*
6 and indeed this particular bacteriocin is -- was published
7 and the results are in -- in the literature. Same
8 procedure, and again, you see the zones of clearance
9 surrounding the particular bacteriocin here weighing 3.5 kd.
10 Same bacteriocin, only isoelectric focusing. So we had
11 characterized these, different bacteriocin.

12 We were still needing to prove to ourself that we
13 had a bacteriocin and so to do that, we demonstrated that
14 when we subjected the bacteriocin to proteases here, beta
15 chymotrypsin, proteinase-K or papain, we see no activity --
16 no residual activity against *Campylobacter* for these -- they
17 were -- the activity was ablated by these -- this
18 degradation of the proteins when we subjected the
19 bacteriocin to lysozyme lipase and here notably it was
20 stable at 90 degrees C for 15 minutes. And we have other
21 bacteriocins that are considerably more stable. This one I
22 believe -- yes, is a -- was a bacteriocin to -- from a
23 *Lactobacillus* and although I would call this heat stable,
24 it's still was less stable than some of our other
25 bacteriocins.

1 All right, pH activity of again OR-7, you can see
2 that it is highly stable over a range of pHs and over a
3 range of temperature treatments and time as illustrated. It
4 was only when we got out to a pH of ten that we lost
5 activity. So, again, I'm demonstrating that these
6 bacteriocins are quite stable.

7 All right, one of the criticisms levied against
8 competitive exclusion is that our CE was not defined and
9 even those, -- okay, I won't go there.

10 I would say that we have defined our bacteriocins.
11 These are the amino acid sequences as indicated and we
12 don't memorize that, yet we can see that this is a consensus
13 sequence for the class 2A bacteriocins and there are
14 disulfide bridges that are part of the class 2A. But it's
15 the tail end that perhaps gives the differences in
16 bacteriocin activities. But each of these are clearly
17 defined now, and we can produce batch after batch with the
18 particular bacteriocin.

19 We were very interested in the toxicity of the
20 bacteriocin. When we used the crude antimicrobial
21 preparation against both viral and Hep 2 cells we saw
22 toxicity. When we worked with the purified peptide, there
23 was no toxicity manifested against this bacteriocin and
24 others that we have looked at.

25 Now we get to the stuff this group may care about,

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1 yes I'm going to get the *Salmonella* -- this is still
2 *Campylobacter* and this particular strain is in the culture
3 collection in Peoria. What we did was to take four
4 different *Campylobacters* gathered around the country and
5 some of out -- am I out of time? No. And basically, we
6 decided that we were never going to get *Campylobacter*
7 therapeutically, prophylactically out of the chicken because
8 *Campylobacter* has a way of coming over and over again. So
9 we accepted that the birds were going to be colonizing. We
10 challenged the birds with enormous loads, ten to the eighth
11 of each of these strains. Ten chicks per strain. The
12 chicks that -- the control group never were treated with
13 anything and then, the treatment groups were treated for
14 three days, seven to nine, and I believe in this case it was
15 125 milligrams per kilo. And so, this was repeated for each
16 of the four strains. What we saw was a remarkable reduction
17 in *Campylobacter* from $10^{7.2}$ per gram of ceca material to not
18 detectible, 7.1 to .7, 7.8 down to 1.3 and 10 to the 6.6 to
19 un-detectible. And yes, our control group never having seen
20 *Campylobacter* did not produce *Campylobacter*. Different
21 bacteriocins from our *Penibacillus*; same pattern, same
22 project. Ten to the 7 -- same experiment, 10 to the 7 to
23 .4, 7.1 to .3, 7.8 to 0.3, 6.6 to 1.2. I know these are only
24 ten day old birds. We have considerable data for 42 day old
25 birds that reflect the same type of data and we repeatedly

1 get the same kind of outcome.

2 All right, I have to talk about *Salmonella* in this
3 particular presentation and I can say that we have
4 considerable data against a wide number of other pathogens,
5 so I don't believe that I have time to -- well I know I
6 won't talk about that today.

7 We used a antibiotic resistant marked *Salmonella*
8 Enteritidis, we challenge enormous levels. We probably gave
9 the birds ten to the nine orally, and lo and behold our
10 controls were indeed colonized ten to the 9.5. The liver
11 was colonized, the spleen were colonized as expected. When
12 we gave the birds ten milligrams of this particular
13 bacteriocin, we could not find similarly challenged
14 *Salmonella* in the cecum, in the liver, or the spleen. When
15 we used five mgs per bird we were down to 14 birds we did
16 not find SE in the cecum, 11 in the liver and 11 in the
17 spleen and yes four of them did manifest some level of
18 *Salmonella* Enteritidis in the -- in the tissue study. And
19 the effect was approximately the same way when we treated
20 each bird with 2.5 milligrams.

21 There now we're in broilers and the same sort of
22 set up; yes we looked for *Campylobacter* and SE that was
23 provided. *Campy*, we can always find a *Campy* positive bird.

24 So our positives were in at 10^7 and at 10^7 for the cecal
25 load. In the liver it was 10^7 in this experiment. But when

1 we treated the group with 3.7 mgs of this bacteriocin we
2 eliminated the *Campylobacter*, eliminated the SE from the GI
3 tract and we almost eliminated the SE in the liver. When we
4 were down to -- when we were at 7.5 mgs per bird, further
5 improvement in the liver.

6 We have looked at full market age birds and indeed
7 we have again seen these same sort of six and seven log
8 reductions for other *Salmonella*. This is not just peculiar
9 to the *Salmonella* that we used for these studies.

10 So briefly and thinking about this, competitive
11 exclusion had been ascribed to a variety of mechanisms and
12 we've heard them already today. Substrate competition,
13 colonization, site competition, volatile fatty acid, rapid
14 rates proliferation and people threw in bacteriocin. I'm
15 well convinced that each of us that have a gut in this room
16 is having competitive exclusion happening right now and that
17 the bacteria in your intestinal tract are producing
18 bacteriocins and are the center of the gut ecology
19 questions, and turns out bacteria kill one another so they
20 can survive on their own.

21 Bacteriocins are defined as short chain protein --
22 susceptible to proteolysis. So we don't expect too much to
23 be excreted from the treated host. Nevertheless, there's
24 likely to be residual excreted still. We somehow -- we know
25 that proteolysis will destroy these and there's a lot of

1 proteolytic activity going on in the gut. However, all that
2 needs to be done is the bacteriocin intact has to see the
3 target organism and the target organism is then inactivated.

4 All right, we need to be clear on distinguishing
5 bacteriocins from clinical antibiotics. This really needs
6 to be appreciated so that we don't have to go down the same
7 road that I traveled down 15 years ago with FDA and I think
8 there's a notable difference between bacteriocin. And we
9 could talk about that if you care to.

10 The bacteriocins attack the host cell surfaces and
11 cause the bacteria to leak out their cytoplasm, it's fairly
12 straight forward. They're putting a hole in the target
13 bacteria.

14 In FDA -- what's the number? No time, I'll finish
15 this. Okay, if it's good enough for people it's good enough
16 for chickens. Bacteriocins are consistently effective.

17 A couple of take homes. It is lethal to the
18 target organism, effective against the mucosal surface
19 targets here. Effective against antibiotic resistant
20 bacteria. Leaves limited residues and creates no resistant
21 target bacteria.

22 And I do want to acknowledge the ARS for their
23 contributions to this work and to my salary and to giving me
24 the opportunity to work here for a few years. I appreciate
25 the Office of International Research in ARS, U.S. State

1 Department and my colleagues at the State Research Center
2 for Applied Microbiology.

3 And yes, we do intend to go to a field trial in
4 Russia. So with that I will close and thank you.

5 (Applause.)

6 DR. GOLDMAN: Thank you very much, Dr. Stern.

7 The last presentation on interventions at growout
8 will be given on Bacteriophage Reduction by Dr. Stuart
9 Price.

10 He's an associate professor in the Department of
11 Pathobiology, College of Veterinary Medicine over at Auburn
12 University. And prior to arriving at Auburn he earned a BS
13 in microbiology from Oklahoma State University and was
14 awarded a pre-doctoral fellowship at the University of
15 Oklahoma Health Sciences Center, where in 1984 he received
16 his PhD in microbiology and immunology. He received post-
17 doctoral training in microbial pathogenesis at VPI from 1984
18 to '86 and at the University of Kentucky Medical Center from
19 1986 to 1990.

20 His lab at Auburn University focuses on pathogens
21 that cause food borne disease including *Salmonella* and *E.*
22 *coli* O157 and his ongoing efforts include developing pre-
23 harvest food safety interventions using lytic bacteriophages
24 to reduce pathogens in both poultry and cattle.

25 Please welcome Dr. Price.

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1 (Applause.)

2 BACTERIOPHAGE REDUCTION OF *SALMONELLA* FROM INFECTED
3 CHICKENS

4 DR. PRICE: First I'd like to thank Nate Bauer for
5 inviting me to present today. It's good to be here. I also
6 thank my collaborators Shelly McKee and Haroldo Toro at the
7 university. Shelly is a food safety poultry scientist and
8 Haroldo is an avian disease veterinarian, we work very well
9 together. Finally, like to thank U.S. Poultry and Egg
10 Association for supporting parts of this work.

11 Our goal in this project has been to combine some
12 traditional intervention methods, including vaccination and
13 CE treatment with bacteriophage to further reduce shedding
14 of *Salmonella* in poultry. Bacteriophages are viruses that
15 use bacteria as their host. Lytic phages replicate in the
16 host bacterium and are released in an environment following
17 lysis of the host cell. Bacteriophages occur naturally
18 wherever population of bacteria exist. And of course maybe
19 you heard of phage typing, it is used to distinguish closely
20 related bacterial species and strains from one another. We
21 routinely have isolated phages that infect *Salmonella* from
22 samples coming in from our clinical laboratories from our
23 teaching hospital. And also our diagnostic laboratory from
24 many poultry samples.

25 This electro chromatograph is a picture of one of

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1 our bacteriophages we call S9. These phages have a fairly
2 normal looking appearance compared for instance to human
3 bacteriophages with *E. coli*. They have CAPs containing a
4 head and a tail. They also, have whiskers which can't be
5 seen in this photograph. Phage treatment, phage therapy is
6 nothing new. There are others working in this area both in
7 pre-harvest food safety and also in using phages to perhaps
8 remove or at least replace some antibiotic therapy in humans
9 suffering from sepsis. Phage therapy actually dates back to
10 the pre-antibiotic era where much work was done in Russia
11 and Eastern bloc countries.

12 Bacteriophages can be grown to very high titer in
13 either liquid or broth culture using their host, in this
14 case *Salmonella*, for that growth. Phages form clear plaques
15 on lawns of their host. As you can see this here with these
16 circles growing on lawns. We can thus in the laboratory
17 isolate these phage from samples and purify them by plaque
18 purification. And also use plaques for titering samples of
19 stocks of bacteriophage.

20 We can grow these, again, in very high titer and
21 store them and they store for a long periods of time without
22 loss of viability. This photograph is a composite of three
23 petri plates in which we were growing a Typhimurium lawn and
24 have pure cultures of three different phage used this study,
25 S2A, S9 and S11. Note that each of these phages produces a

1 distinct lytic or clear plaque on these lawns.

2 Now, we chose Typhimurium as our model organism
3 here for a couple of reasons. For one, as was talked about
4 previously, Typhimurium is certainly isolated frequently
5 from broiler chickens as shown in this FSIS table from a
6 couple of years ago. And also it is one of the several
7 serovars isolated from humans and spreads from animal to
8 humans, at least we think it does.

9 We chose from a library of 36 bacteriophages, five
10 that appeared to be distinct from one another and their
11 plaque morphology and in their lysis patterns on seven
12 serovars of *Salmonella*. Shown here we have S2A, 4, 9, 11,
13 and 13 grown on one of seven serovars of *Salmonella* and each
14 of these five phage had a different lysis pattern in terms
15 of pluses being ... plaques and minus being not ... plaques
16 on these individual strains. We feel like at least from
17 plaque morphology and from growth on these strains that
18 these five phage are different from each other. And that's
19 important. We have worked towards developing what we call a
20 phage cocktail versus using individual phage for treatment,
21 in that bacteria can rapidly develop resistance to
22 individual phage. But using multiple phages in a cocktail
23 decreases that possibility dramatically.

24 Now, before we can actually do any kind of testing
25 of bacteriophage in chickens shedding *Salmonella*, we had to

1 determine a couple of things. Although we don't know yet
2 how we're going to end up delivering the phage to chickens,
3 we decided to start with drinking water, and so we had to
4 first of all determine if these phages that we have actually
5 survive in drinking water. Now, also we had to make sure
6 that these phages actually would transit through the
7 chicken.

8 For our water survival, we used 10^6 phages and
9 took readings at times zero and at time 48 in three
10 different kinds of water. We used tap water, which at
11 Auburn contains one part per million chlorine, deionized
12 water and deionized water containing skim milk. Then we
13 incubated these samples 26 degrees at room temperature and
14 again at two days we compared the titer in these waters
15 versus a T0 reading.

16 We found that all five strains survived well in
17 the deionized water shown in the first two bars of this
18 graph where we have the phage. This is on the X axis and
19 the log 10 PFUs per mil on the Y axis. We also had no loss
20 of viability of phage in water, this deionized water that
21 contained milk, this would be the purple columns across.
22 However, when we put the phage into -- into regular tap
23 water, again this contains one part per million chlorine,
24 three of our phages showed dramatic decrease in two days.
25 Phage S4, S9, S13 showed tremendous multi-log decreases in

1 viability, most likely due to the fact that they may be
2 chlorine sensitive.

3 So obviously one of our parameters for delivering
4 phages to chickens experimentally in this work was that we
5 have to use deionized water. In future work, of course we
6 need to go back and try to find phage that are resistant to
7 chlorine as are S2A and S11.

8 We then tested each of the five bacteriophage in
9 groups of seven chickens. And inoculated each chicken with
10 10^7 PFUs of individual phage and then at day eight we gave
11 *S. Typhimurium* to these chickens -- again this would be the
12 host for these bacteriophage. And then sampled fecal
13 samples for the presence of phage out to day 11 when the
14 chicks were euthanized.

15 Four of the five bacteriophage did transit through
16 chickens. S2A actually was shed beginning the first day
17 after phage was administered, administered on day five and
18 day six we began to start seeing phage. The other three
19 were not shedding until late in the experiment. One of them
20 actually the day of euthanasia. S13, phage S13, was not
21 shed at least in this experiment in its seven chickens and
22 therefore in the experiments that I'm going to be showing
23 you, this phage may not have actually played any role in any
24 of the results. In optimizing the cocktail then, we wanted
25 to use phage that are resistant to chlorine and that do get

1 through chickens very well.

2 In our first experiment we inoculated chickens
3 with our phage, and we had three different experimental
4 groups and a control group. The X axis of these graphs will
5 have the actual group listing, while the Y axis will be
6 measuring CFUs per ml of homogenized ceca. So we're
7 actually counting the number of Typhimurium in the ceca of
8 chickens and each of these groups has 12 chickens.

9 In the first experiment we had one group that
10 received the cocktail phage to the seven of all five phage.

11 In the second group we mixed the phage with a CE product
12 called Protexin made by Probiotics from England. The third
13 group received antibody only. This antibody was hyper-
14 immune chick antibody made against this strain of
15 Typhimurium. And the positive control group of 12 chickens
16 received just the ST challenge.

17 We noted that comparing these groups the means of
18 the 12 chickens in each groups total ST ceca counts to the
19 positive control, all three different groups did show a
20 decrease that was significant compared to positive control.

21 And that the group that received both phage and the CE
22 product showed a decrease significant even compared to the
23 other two treatment groups, the phage alone and the antibody
24 alone.

25 This surprised us somewhat. So we decided to

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1 expand the experiment and examine some of these same groups
2 again, but also add to that a group where we mix phage and
3 antibody and also looked at CE product alone. And those
4 results are shown here. But once again, we're looking at
5 total cecal counts of Typhimurium with chickens, we had one
6 positive control where we put ST only in them. The other
7 five groups each received a treatment, again we have a phage
8 only group, antibody only group, and a new phage plus
9 antibody group and new CE group only and then we repeated
10 the CE plus phage work.

11 And once again we found that all treatment groups
12 showed a significant difference in cecal numbers of ST
13 counts comparing again, 12 chickens per group with the
14 positive control. And as in the previous experiment the
15 group that received bacteriophage and CE product showed a
16 difference from the other four treatment groups.

17 Now, our phage were delivered to the chickens on -
18 - between day eight and 12 through the water and again the
19 water that we used here was deionized water. The CE product
20 was given to the chickens on days 1, 2, 3. Antibody were
21 given intramuscularly on day eight and then all chickens in
22 all groups were given ST orally on day nine.

23 To summarize, bacteriophages do seem to show some
24 promise in augmenting some traditional intervention methods
25 in reducing *Salmonella* in poultry.

1 Our future work needs to be focused in two areas.
2 We need to optimize the bacteriophage cocktail that we're
3 using. We need to find phage that are resistant to chlorine
4 and also phage that do transit the chick intestine
5 completely. And we need to move this work into the growout
6 and look at what's going on in the field and see if we see
7 similar results.

8 As mentioned yesterday, sometimes food safety
9 experiments work one time and not another. And of course
10 for this to be promising at all as augmenting any type of
11 pre-harvest reduction, we need this to work each time.

12 I'd like to acknowledge the workers at Auburn that
13 helped with this work, I mentioned Haroldo Toro and Shelly
14 McKee; Fred Noerr is our state diagnostic veterinarian,
15 heads up our state lab there, provides many samples, they
16 have a large number of poultry samples that come in weekly
17 to that laboratory. Laura Bauermeister and Milla
18 Kaltenbroct which are associates in the laboratories and
19 technicians include James Krohling, Shara Murray and
20 Michelle Purdue.

21 Thank you for your attention.

22 (Applause.)

23 DR. GOLDMAN: Thank you, Dr. Price.

24 We're now at the last presentation of the meeting.
25 You've heard previously from Dr. Bailey, so I won't

1 reintroduce him. He's going to make a presentation on
2 *Salmonella* Control in Scandinavian Production Systems
3 Compared to Production Systems in the U.S.

4 Dr. Bailey.

5 *SALMONELLA* CONTROL IN SCANDINAVIAN PRODUCTION SYSTEMS
6 COMPARED TO PRODUCTION SYSTEMS IN THE U.S.

7 DR. BAILEY: Thank your, sir.

8 We've heard several references the last couple of
9 days to what is going on in Scandinavia and I had
10 opportunity to develop a project with Dr. Tonya Roberts from
11 the Economic Research Service, like a year or so ago. And
12 we spent a couple of weeks in Sweden and Denmark where we
13 toured a lot of facilities and met with a lot of people.
14 So I want to share with you -- we've heard a lot of rumors
15 about what's going on, but to tell you what's really
16 happening there.

17 To start with, I need to frame things though. We
18 need think -- we need put things in scale when we're going
19 to have this discussion. U.S. -- as we heard before, the
20 industry grows about 8.5 billion broilers a year. That's
21 80+ million broiler breeders. That's about a 100,000
22 broiler houses more or less. And that's important because
23 if you think about retrofit or do anything differently it's
24 not an insignificant cost.

25 And other facts, in the mid to late '90s the

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1 pathogen reduction HACCP baseline studies showed
2 approximately 20 or slightly more than 20 percent
3 *Salmonella*. In recent years that's been running somewhere
4 in the neighborhood of 11 to 13 percent. Clearly we know
5 that the data for the last six months is up considerably
6 over that.

7 But why have we seen those reductions from the
8 baseline or had we been seeing them? I will maintain that
9 primarily we're seeing those because of elevated levels of
10 chlorine in the chill tank; secondary antimicrobial
11 treatments in the inside/outside bird washers. There's a
12 lot of different things being used in the industry. And the
13 improved *Salmonella* status of breeder stock and hatchery
14 sanitation. Some of the work we talked about earlier in
15 this meeting. I might throw in as an aside right now that
16 I've heard a lot of good thoughts and patting on the back
17 that all these other pathogens that we're seeing reduction
18 in, including in human population, including *Campylobacter*.

19 Whereas our interventions that I'm talking about for
20 *Salmonella* right here aren't totally effective for
21 *Salmonella*. I think this is the only reason I'm seeing the
22 reduction in *Campylobacter*, because we're doing nothing else
23 significantly different in the U.S. poultry industry to
24 reduce *Campy* levels. So it is these antimicrobial
25 treatments that we're working on for *Salmonella* that's led

1 to those reduction in Campy, at least in my opinion.

2 So significant improvements will likely require
3 on-farm interventions. You saw this slide from Fred Angulo
4 and I never thought I'd be using the same slide as Fred
5 Angulo day to day. With that said, just a couple of points,
6 when on-farm interventions were implemented, this light
7 purple, in the broiler industry, you did see this consistent
8 reduction in *Salmonella* in Sweden. Similar for their pork
9 industry when they implemented new on-farm control
10 strategies and *Salmonella* Enteritidis in table eggs. So
11 Sweden and Denmark have instituted effective on farm-
12 programs.

13 However, the size and maturity of the U.S.
14 industry would be very expensive and will make
15 implementations of these exact programs difficult if not
16 impossible. In fact we grow more chickens in Athens,
17 Georgia than the country of Sweden and we grow more chickens
18 in Athens and Gainesville, Georgia than Sweden and Denmark
19 combined.

20 So what are their programs? They're fairly
21 simple, and I've got a set of a couple of slides for each
22 country I'll run though. They're really fairly simple
23 programs, they don't involve any in-plant interventions at
24 all. It's 100 percent on farm. The Swedish program
25 requires no *Salmonella* in the breeder flocks and if they

1 have any breeder flock positives they totally eradicate.
2 When the program was initiated back in the late '80s, early
3 '90s, the government paid for this program. It's since
4 switched over to an insurance funded program where everybody
5 pays into the insurance program based on the number of birds
6 they produce. But they haven't had to eradicate any breeder
7 stock in the last three years. So, they've essentially got
8 that under control.

9 Eliminating all *Salmonella* from feed, have an
10 active surveillance program to monitor *Salmonella* status at
11 all times. They have an active government input in the
12 process and this is a very critical point for Sweden -- no
13 *Salmonella* positive chickens are allowed to be sold.

14 So, the model then, as I said, is the breeder
15 flocks have to be *Salmonella* negative, they test all, they
16 kill the positive, they dispose, indemnify the farmers
17 initially by the government, now by an insurance program.
18 They clean and sanitize after each flock and they have very
19 effective rodent control programs.

20 For feed, they have to be *Salmonella* free-- they
21 test all and they dispose the positive or they reheat treat
22 it and retest it. For broilers, they test all, kill any
23 positive, dispose, indemnify, clean and sanitize after each
24 flock. And I think it's a fairly interesting and important
25 point that no *Salmonella* label claims are allowed, because

1 all fresh chicken sold in Sweden is considered by statute to
2 be *Salmonella* negative, therefore they don't have any
3 claims.

4 So, the principles behind this is it's pretty
5 simple, straight forward. If you don't allow it in, you
6 don't have it in your breeder stock, you don't have it in
7 your environment, you have good biosecurity, then you can't
8 have any *Salmonella*. Then you test the program and if you
9 have any, then you kill the birds. So what's the status of
10 what's going on now? All fresh processed broilers that are
11 sold are *Salmonella* negative.

12 The EU has allowed this as a restrictive trade
13 barrier. And it's the only restrictive trade barrier in the
14 poultry in the -- in the EU. That means that you cannot
15 import from even other EU countries that don't prove
16 *Salmonella* negative status fresh product. Now, that doesn't
17 mean you can't import chicken. That's a very limited
18 definition of fresh product. If it's marinated or
19 manipulated in some other ways, they're imported. And I can
20 tell you that I was there and I was on a lot of these
21 farms. The industry's under intense economic pressure to
22 remain competitive. And to a certain extent it's because of
23 these extreme measures they're taking for their *Salmonella*
24 control.

25 The Danish program is quite similar to the Sweden

1 program, although it's not the same. They do have control
2 in the breeder flocks, control in the feed, active
3 surveillance but they don't have an eradication program for
4 broilers. *Salmonella* positive chickens are allowed to be
5 sold. So the Denmark model is all the same 'til you get
6 down to the broilers. It's the same as it was in Sweden,
7 but in the broilers, they do test and if they test positive
8 they reschedule for either Thursday or Friday of the week or
9 at the end of a processing day. So, because of that, they
10 do have *Salmonella* label claims. They can either be labeled
11 *Salmonella* negative -- I mean *Salmonella* negative, they
12 don't -- I don't they label them *Salmonella* positive. But
13 they can label them *Salmonella* negative.

14 So the Denmark status is that there's less than 2
15 percent of broilers on the market that carry *Salmonella* now.
16 The control responsibilities again, the government had some
17 input but it was turned over the industry in 2002 and
18 they're working on an insurance program similar to what they
19 have in Sweden.

20 So, the basic principles are similar to the Sweden
21 model. The difference being that Denmark only kills
22 breeders and indemnifies for them. If it's broilers, they
23 test them, they reschedule and sell them at a different
24 time. So, what can we take out of this as a potential for a
25 U.S. model. Certainly, I'm in no way advocating this

1 similar program. It's just in my opinion would not work
2 with our system as large as it is. But I think that we can
3 learn some lessons from it. We need to work to have
4 principles that are -- that we can take something from them.
5 And breeders, I would advocate that we would work to have as
6 reduced as possible *Salmonella*. And we would -- I would
7 advocate getting there with increase biosecurity and use of
8 vaccination and competitive exclusion.

9 In the feed, we can make *Salmonella* free feed,
10 that's not a problem. What's the problem is keeping it
11 *Salmonella* free after it's pelleted. And there are things
12 we can do in -- and that could cost a little money. But
13 that is something that could be done.

14 In the broilers, we want have reduced as much as
15 we can, and again, the same things we talked about before --
16 using chicks that are as *Salmonella* free as possible. And
17 we do that by what we do in the broiler breeders. I would
18 advocate using competitive exclusion and some of the other
19 types of things that you talked about today.

20 So, it's a cumulative effect of trying to get to
21 some of the same principles that we're driving what was
22 going on as an effective control program in the much smaller
23 industries in Sweden and Denmark.

24 Again, we're -- not to beat a dead horse, but
25 control in breeder flocks and in the broilers and I've

1 already talked about how. So we want to work to achieve the
2 similar results that we see in Sweden and Denmark, but we
3 have to do it in a cost effective and practical manner for
4 an industry that's the size of ours. And rather than
5 eradicate breeders and our broilers I would propose using
6 other intervention treatments to achieve similar results.
7 And those again are vaccination, competitive exclusion and
8 increased biosecurity and the like.

9 So, what's the current U.S. status? It's highly
10 unlikely that the government is going to assume any of the
11 cost in the development of any *Salmonella* reduction program.

12 And unless federal regulations are changed, the industry
13 will not likely adopt changes that are cost prohibitive or
14 put them in a competitive (sic) advantage. So, changes are
15 going to have to take place. They're going to have to be
16 done sort of universally across the board, so one company is
17 not singled out.

18 And I did want to take the last 30 seconds of my
19 talk to tell you about a program that I'm involved in now.
20 It's called Collaboration Animal Health and Food Safety
21 Epidemiology. And it's a program that's been initiated with
22 the pork industry, very active input in the pork industry.
23 We're looking at some pilot programs in the beef industry,
24 the dairy industry and eventually into the poultry industry.

25 It's a collaboration between APHIS, FSIS and ARS, where we

1 look at health issues and we look at issues of pathogens and
2 we look at antimicrobial resistance, and other things. I
3 just wanted to make you aware of that program and to take
4 this opportunity -- I've worked with several of the
5 companies this year in this room who have some issues and
6 problems. And I'll lay this on the line for you from my 32
7 years experience. Almost always data is going to help in
8 almost every way. It occasionally can give you a blip
9 that's a heartburn. But the more data you have, the more
10 you understand your process, the more you understand what's
11 happening in terms of pathogen control, antimicrobial
12 resistance, all of those things; we're all better off as a
13 society and you're better off as a company because you know
14 how to address things to solve problems with data.

15 So, that's all I've got and I thank you very much.

16 (Applause.)

17 DR. GOLDMAN: Thanks, Dr. Bailey.

18 If we could quickly get the presenters from this
19 last session to the stage we'll have time for maybe a couple
20 of questions and then I have a very brief summary and then
21 we'll get everybody out of here close to on time.

22 Any questions or comments from the audience before
23 this session?

24 DR. MARSH-JOHNSON: Hi, I'm Trisha Marsh-Johnson
25 with Jones-Hamilton, for the moderator. I have a comment

1 and then a question for Dr. Line and for Dr. Byrd.

2 One of the management techniques that Dr. Line
3 mentioned was adding ammonia to the house at higher levels.

4 That really can be done and we do see growers doing that
5 today. But they do it by manipulating the natural ammonia
6 that's in the litter. So if a grower would shut the house
7 up completely at bird movement you can get ammonia levels
8 well above 300 parts per million and they maintain that for
9 several days. So, I think that you can achieve that, you
10 know, pretty much at no cost.

11 Question for Dr. Line. The data that you
12 presented on the study with the sodium bisulfate and
13 aluminum sulfate, when you published that study, the carcass
14 data did indicate that there was a decrease in carcass
15 positive for *Salmonella* at least with the sodium bisulfate
16 treatments. But your comments seemed to contradict that and
17 I was curious if you had done additional work that didn't
18 support the trend of your published work?

19 DR. LINE: No, I went back and reviewed that
20 published work and maybe we're talking about two different
21 studies. But the results for *Campylobacter* did show
22 reductions. The results for *Salmonella* weren't as
23 promising. And we actually did see some of those slight
24 increases, because we were using lower levels at the five
25 pounds per 100 square feet was our level. Which would

1 equate to 50 pounds per 1000 square feet if you equate that
2 to the Susan Watkins work. And at those levels, she also
3 showed slight increases in *Salmonella* in the house, in the
4 litter. So, I think our only difficulty in those
5 experiments was just that we were not using enough product.

6 These studies were done at a time when we were still
7 learning how much of the product was going to be necessary
8 to be incorporated into the litter to achieve significant
9 results. And we were trying to make it as cost effective as
10 possible, so we followed the advice of the companies that
11 were involved as to how much product they felt might be
12 economically feasible to incorporate into the litter for
13 this sort of study. And in these early phases at least it
14 turned out that perhaps it was wasn't enough.

15 DR. MARSH-JOHNSON: I just wanted to comment on
16 Susan Watkins' study, actually at 50 pounds per 1000 there
17 was no change from control. It was only an increase when
18 they used sub-therapeutic levels.

19 DR. LINE: That's right.

20 DR. MARSH-JOHNSON: The other question I had was
21 for Dr. Byrd. I think the chlorate product is probably one
22 of the most promising things, you know, that we've seen data
23 from. Where are you as far as getting FDA approval for that
24 product?

25 DR. BYRD: We're in the process of -- they just

1 did -- the National Cattlemen's Beef Association -- provided
2 funds to do residue trials in cattle. And we did the trials
3 with that and found out there was no high levels with the
4 residue. We're still waiting to do that in the chicken
5 aspect. And we're looking at chlorate as a feed additive.
6 And I think they just got the go ahead to try some of the
7 chlorate in beef cattle studies in the field. But we're
8 still waiting on the go ahead for chicken field studies.

9 And right now, in the laboratory we're looking,
10 making sure that the pelleting and mash issues is not
11 affecting the product itself. And still looking at both the
12 water form and the feed form. So right now, it's still in
13 FDA's hands.

14 DR. EWING: Hi, Marty Ewing, Sanderson Farms.
15 This is for Dr. Bailey. I was just wondering could you
16 describe the type of samples and when the samples are taken
17 in the Swedish and Danish programs? And do they ever verify
18 their *Salmonella* free status by either carcass rinses after
19 the chiller or product testing itself?

20 DR. BAILEY: The -- most of -- the samples for
21 broiler flocks are taken a week before they're sent to the
22 processing plant. They're done primarily by using sort of
23 their equivalent to a drag swab, it's -- it's a foot -- it's
24 like a -- a large, it's about the size of a wrist band that
25 slips around the ball of the foot and they walk through the

1 house with it. They do that also at -- I forget the number
2 of days, but at -- it's several times during the breeder
3 production. They do verify occasionally. I don't know the
4 percentage but they do, there is verification with the live
5 bird from -- there is a process but I don't remember the
6 number of samples.

7 I was very skeptical about the methodology; as
8 many people in the industry, we've heard many things. But
9 when I was there I was actually convinced that generally
10 speaking they do. It is for all species, there's been talk
11 -- a lot of their programs are set up around Enteritidis and
12 Typhimurium, but they do test for all species. So, I think
13 the methodology is pretty solid. So, I tend to believe the
14 figures more or less are as they're being reported.

15 DR. RICE: John Rice, with Sanderson. Stan, has
16 the reduced instances of *Salmonella* in the broilers in
17 Scandinavia that led to a reduced instance of *Salmonella*
18 food borne illnesses in humans?

19 DR. BAILEY: That's a good question, John. They -
20 - they have a very intensive reporting system and they do
21 attribution a great deal. And the answer to your question,
22 as I know it, is I'm not sure that their overall *Salmonella*
23 levels are down. Their attribution to certain species are
24 down. But they still have a lot a "travel related
25 *Salmonella*" and the like. So that I'm not sure the answer

1 ultimately to that question. I think the levels have
2 remained fairly steady. It's just that the attribution to
3 say poultry or to pork or whatever, from that domestically
4 consumed -- produced and consumed -- has gone down. I'm not
5 sure that they've seen a huge drop off in the human side,
6 because they relate most of what they have now to travel.
7 So, I understand your question but I -- I'm not sure that
8 the overall level is down that much. It's just that they
9 attribute that to certain species.

10 MS. MOSINYI: Boitumelo Joy Mosinyi from Kansas
11 State University.

12 So, Dr. Bailey, what you are saying is that Sweden
13 and Danish program are effective on a small scale?

14 DR. BAILEY: I'm not sure I understood the
15 question.

16 MS. MOSINYI: You talked about the Sweden model of
17 *Salmonella* free and the Danish program, and you say that the
18 in the U.S., you don't really agree with both programs that
19 they have, because it wouldn't be cost effective? And since
20 the poultry industry is large, it would not be kind of
21 feasible, is this essentially what you're saying? Did I get
22 you right that these programs will then be feasible on a
23 small scale?

24 DR. BAILEY: I don't have any doubt in my mind
25 that many of us in this room can grow chickens with at least

1 very low levels of *Salmonella* by doing very similar programs
2 to what they're doing in Sweden and Denmark or the same
3 program. The question is how can you translate that thought
4 process of very, very stringent requirements where you have
5 zero *Salmonella* in your breeder stock and in the case of
6 Sweden -- in Denmark they even laugh and say that the
7 Swedish program is not feasible. So, even if we drop back
8 to the slightly less stringent Danish program, you still
9 have to control 100 percent your *Salmonella* in your breeder
10 stock or else you're going to have to eradicate. And at the
11 size and scale of our industry I just think that would be
12 very difficult to implement a program like that.

13 I do believe that if we are very stringent in
14 using all of these weapons that we've talked about and --
15 and very stringent in -- with a commitment from the top of
16 each company down, so that everybody understands the role
17 and importance, that we can achieve somewhat similar results
18 with fairly low levels of *Salmonella*. I would never say
19 that I think we could get down to zero or even one percent
20 or anything. But I think we could get to considerably
21 lower.

22 I mean there are also secondary issues. As we
23 talk about human illnesses going down in all these other
24 pathogens most of those are directly attributable to certain
25 specific things. With the *Salmonella* issue, there's a

1 separate issue than what we're dealing with here. If we
2 reduce the level of *Salmonella* by 50 of 75 percent, are we
3 going to see a -- a similar drop in human illness? We don't
4 know, because we don't understand attribution of *Salmonella*
5 good enough across all species and all sources.

6 So even if we do get that reduction in poultry we
7 may -- we have to be prepared that we may not see that
8 dramatic reduction like we saw with *E. coli* O157 in beef.
9 Because there it's only coming from -- primarily coming from
10 one thing. With the *Salmonella* it's -- we think it's coming
11 from many sources.

12 DR. GOLDMAN: We have time for one last question.

13 QUESTIONER: This question is for Norm. Norm,
14 have you've done any cost analysis of bacteriocin product or
15 scale up -- large scale production of it yet of different
16 form?

17 DR. STERN: Thank you, Jean. When -- we're still
18 at the laboratory scale, but we project if we're going to
19 make kilogram quantities that we can likely get this done
20 with our current technology that we have in hand. It's
21 something on the order of a penny a bird. But you know,
22 that still remains to be demonstrated.

23 DR. GOLDMAN: We have time for one more one last
24 question.

25 Dr. SCUPHAM: Alexa Scupham from ARS at ADC.

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1 Norm, you said in your talk that you don't believe
2 competitive exclusion will work for *Campylobacter*. I
3 realize that we're not here to talk about Campy, but that
4 implies a unique positive functional niche for *Campylobacter*
5 in the intestinal community. Do you have an idea of what
6 that niche or that function might be and how we might turn
7 it against itself?

8 DR. STERN: Well, that part of that was really
9 interesting. *Campylobacter* has been -- it's been published
10 that *Campy* lives within the crypts of Lieberkuhn within the
11 intestinal tract and really you don't see a lot of other
12 bacteria occupying that deep crypt and *Campylobacter* is
13 unique with that crypt. However, when we solubilize the
14 bacteriocin, it is able as it's soluble to get and reach the
15 *Campylobacter* within that unique crypt. In as far as *Campy*
16 versus Campy, the answer is yes, and we have done studies I
17 think -- I know we've published on that study. And yes, I
18 think there are bacteriocins being elaborated every where.

19 DR. SCUPHAM: Have you tried expressing any of
20 your bacteriocins in a less virulent Campy?

21 DR. STERN: Yeah, I think that was the topic of
22 the paper in *Applied Environmental* that we published. And
23 in that one I wouldn't attribute it solely to the
24 bacteriocin, because we didn't study it. However, we could
25 demonstrate that we would have a specific *Campylobacter*

1 actually displace the primary colonizer, so indeed that
2 would take a different type of study for us to address
3 whether it was bacteriocin. But I might bet on it.

4 DR. GOLDMAN: Okay, thank you, very much. Let's
5 give one last appreciation to our panel.

6 (Applause.)

7 DR. GOLDMAN: I will be very brief.

8 What I thought I'd do by way of a summary would be
9 to share a few bullet points with what I call recurring
10 themes. I think you'll all nod your heads when you hear
11 some of this.

12 First, food safety research is difficult. And we
13 heard it in two ways. One, results in the lab don't always
14 replicate in the -- on the farm or in practice and that
15 similarly there is often a lack of correlation between in
16 vitro finding and in vivo findings.

17 One thing I'm very impressed with is that there
18 has been a lot of research done over the years, much of
19 which demonstrates that *Salmonella* can be reduced in birds
20 prior to slaughter.

21 Another recurring theme, probably the most popular
22 recurring theme, is that research is ahead and in some
23 causes way ahead of the government's readiness to approve
24 interventions. I think we heard that loud and clear with
25 respect to many of the interventions, including some of the

1 most recent interventions we heard about in this last panel.

2 I think it is worth noting that approval of any biologic
3 drug vaccine or any kind of intervention that requires
4 regulatory review is always based on two things, efficacy
5 and safety. We heard a lot about the efficacy here. We
6 heard at least today a mention about concerns of -- about
7 safety. And of course, safety has to do with human safety,
8 where as efficacy has to with efficacy in the birds. So,
9 something to bear in mind as all of the researchers pursue
10 their efforts to get approval for their various
11 interventions.

12 There were several presenters who mentioned
13 cooking as a solution. And I think I would -- I would at
14 least say that cooking is part of the solution. Someone
15 today added handling and storage of finished products as
16 part of the solution. I think that is a better way to
17 characterize the consumer intervention, if you will. I do
18 think it is worth noting that unlike problems we've seen
19 with *E. coli* and *Salmonella* that result from ground beef in
20 which undercooked ground beef or even raw ground beef has
21 been associated with illness, we don't tend to see as much
22 in poultry related illnesses regarding consumption of
23 uncooked poultry. So, I think it is really an issue very
24 much of handling and cross contamination.

25 We also heard that simple things do work --

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1 biosecurity measures, environmental interventions, some of
2 the litter management activities that we heard about this
3 morning. We also heard clearly that the kitchen sink
4 approach is probably not the best approach. That we should
5 consider individual interventions and that even a single
6 effective intervention will reduce the microbial load of
7 *Salmonella* that results in *Salmonella* in these birds. And
8 that can -- that effect can be amplified through the
9 production process. And we can see some great advantage just
10 with single interventions.

11 We also heard I think a good review of the
12 National Poultry Improvement Program. And it providing at
13 least a model for consideration in which industry played a
14 great role in developing interventions for avian disease
15 serotypes of *Salmonella*. And then more recently SE as a
16 food safety issue.

17 And I think we also heard repeatedly that
18 competitive exclusion products can be useful when added to
19 various other interventions. So, CE has been combined as
20 you heard with various things including vaccination,
21 experimental chlorate and bacteriophages.

22 So, those are some of the, what I would recall
23 recurring themes here. I think the attendance at this
24 conference or at least the attendance that we had a little
25 bit earlier, demonstrated that both the research community,

1 the regulatory community and the industry appreciates the
2 reasons why we're here today.

3 And I think the opening remarks we had from Dr.
4 Masters and Dr. Raymond yesterday simply punctuated the
5 clear need for FSIS at least to exert its public health role
6 in helping to address salmonellosis. I think it is worth my
7 pointing out that FSIS is both a regulatory and a public
8 health agency. And some of you may not know, we heard some
9 references to the healthy people 2010 goals. Actually FDA
10 and FSIS are the two lead agencies for this country's
11 attaining all of its food safety goals. So, it's not CDC,
12 it's not public health departments in the states, it's these
13 two federal agencies which are responsible for this country
14 trying to attain its food safety goals for healthy people
15 2010.

16 And I think I -- to me salmonellosis is first and
17 foremost a public health problem, which is why FSIS is here,
18 why we have hosted this meeting, and it is one nevertheless
19 that as we've heard in the last two days, despite the best
20 efforts of researchers in the industry and researchers in
21 academia and researchers within the federal government, it
22 has seemed to elude a good control to this point.

23 FSIS has been developing over about the last six
24 or nine months a comprehensive *Salmonella* strategy. This
25 meeting marks kind of the first official effort in that

1 direction. But it will also include as Dr. Masters alluded
2 yesterday, perhaps some additional public meetings. We will
3 be beginning a risk assessment for *Salmonella* in raw
4 products. We will also begin baseline studies. You know,
5 we have a current baseline that's just beginning for beef
6 trim, looking at *E. coli* 157, but we'll also broaden those
7 baseline studies after the first of the calendar year. So
8 those will be part of our comprehensive *Salmonella* strategy.

9 Finally, I think some tangible products for those
10 who asked earlier. We will have a transcript of this
11 meeting available on our website when -- as soon as we are
12 able to get that up. And as Dr. Thaler mentioned yesterday,
13 we hope to be able to develop some production guidelines,
14 compliance guidelines for the industry based on what we've
15 heard in the last couple of days.

16 And I think maybe a less measurable outcome would
17 be the collaborations that have occurred in the last two
18 days, the chance for industry representatives to hear
19 directly from researchers and to identify for themselves,
20 some research gaps and make connection with researchers who
21 may be able to help them with those efforts.

22 So, I think I will end those comments, but most
23 importantly I need to end by saying, thank you to a number
24 of people. First and foremost, Drs. Masters and Raymond,
25 our leaders in FSIS, who've given us this very clear charge.

1 Dr. Nate Bauer that you see down in front who has been
2 here, there and everywhere, was really principally involved
3 in putting this meeting together and most of the researchers
4 and others who presented heard directly from him. Also, on
5 that staff Drs. Alice Thaler and Bhabani Dey, both help
6 moderating the sessions. Ellyn Blumberg from FSIS Office of
7 Public Affairs and Outreach. Dr. Patty Bennett, who was
8 also here in the front holding up the signs telling us that
9 we're out of time is from our Office of Policy. And then
10 our host here in Athens, my folks, meaning from OPHS, Dr.
11 Pat McCaskey, Dr. Lynda Kelley, Dr. Phyllis Sparling, Susan
12 Brantley and Debbie Perry.

13 Very importantly, I want to thank the Area
14 Director Darrell Cole and the Center Director Woody Barton
15 and their contractor Four Seasons I think initially were
16 concerned about the crowd, but I think managed us very well.

17 And finally, thanks to all of you in the research
18 community, in the industry, and those of us in the
19 regulatory world for our combined efforts and wish you safe
20 travels home.

21 Thank you.

22 (The meeting was concluded at 1:10 p.m.)