USDA Assistance for Small Scale Meat Processing
USDA Food Safety and Inspection Service and Rural Development
July 28, 2020
Assistant for Small Meat Processors

presented by the Office of Food Safety & Rural Development

July 28, 2020

Our Agenda

✓ Welcome
✓ Opening Remarks
✓ Overview of the Grant of Inspection Process
✓ Funding for Small Scale Processing
✓ Question and Answer Session
✓ Closing Remarks
Mindy Brashears, Ph.D.

Under Secretary for Food Safety
U.S. Department of Agriculture

Protecting Public Health and Preventing Foodborne Illness
Paul Kiecker
Administrator
Food Safety and Inspection Service
U.S. Department of Agriculture
Inspection Programs & Resources for Small Meat and Poultry Processors

Phil Bronstein, Assistant Administrator, 
Office of Field Operations

Carlynne Cockrum, Acting Assistant Administrator, 
Office of Investigation, Enforcement and Audit

Food Safety and Inspection Service 
U.S. Department of Agriculture
Process for Obtaining a Federal Grant of Inspection

Contact your District Office
https://www.fsis.usda.gov/wps/portal/informational/districtoffices

Complete FSIS FORM 5200-2, Application for Federal Inspection
Establishment must have developed written Sanitation Standard Operating Procedures (SSOPs) and conducted a hazard analysis and developed and validated a Hazard Analysis and Critical Control Point (HACCP) plan.

FSIS inspection personnel conduct an on-site review of the establishment and documents.
Process for Obtaining a Federal Grant of Inspection

- If all items meet regulatory requirements, a “Conditional Grant of Inspection” will be issued.
  - Establishment validate its HACCP plan within 90 days.
  - Validation involves ensuring that the plan is adequate in controlling the food safety hazards identified during the hazard analysis and verifying that the plan is being effectively implemented.
Withdrawal of a Federal Grant of Inspection

• FSIS has ongoing processes in place to continually verify that every establishment maintains its infrastructure, processes, procedures and documents in a manner to continue to produce safe and wholesome products.

• If any establishment does not maintain its infrastructure, processes, procedures and documents as required by U.S. laws and FSIS regulations, FSIS has the mechanisms in place to withdraw the Federal Grant of Inspection.
5,200
Small and very small establishments

7,500
Frontline employees

7.1 million
Annual food safety and food defense procedures

147
Enforcement Investigations Analysis Officers (EIAOs)

23,200
EIAO outreach hours (FY 2019)
Support for Small Businesses

• askFSIS - https://askfsis.custhelp.com/
• Help Desk - 1-877-FSIS-HELP
  https://www.fsis.usda.gov/wps/portal/fsis/topics/regulatory-compliance/svsp/sphelpdesk
• Guidelines -
• Education and Training Materials –
State Meat and Poultry Inspection (MPI) Programs

27 states operate MPI programs
Enforcement and Audits

- FSIS determines whether each state MPI program is “at least equal to” the federal inspection program, and includes evaluation of the following nine components:
  - Statutory Authority and Food Safety Regulations
  - Inspection
  - Sampling Programs
  - Staffing, Training, and Supervision
  - Humane Handling
  - Laboratory Methods and Quality Assurance Program
  - Compliance
  - Civil Rights
  - Financial Accountability
State-based Inspection Programs

State Meat and Poultry Inspection (MPI) Programs

- "At least equal to" federal standards
- In-state commerce only
- 27 participating states
- FSIS reimburses up to 50% of the cost

Cooperative Interstate Shipment (CIS) Programs

- "Same as" federal standards
- Interstate commerce
- 7 participating states
- FSIS reimburses up to 60% of the cost
 Assistance for Small Meat Processors

*presented by the Office of Food Safety & Rural Development*

*July 28, 2020*

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- Closing Remarks
Welcome

Mark Brodziski
Deputy Administrator
Rural Business-Cooperative Service
USDA, Rural Development
Federal and USDA Initiatives

Andy Jermolowicz
Assistant Deputy Administrator
Business Development Division
Rural Business-Cooperative Service
USDA, Rural Development
Programs Applicable to Small Meat Processors

- Business and Industry Guaranteed Loans
- Business and Industry CARES Act Guaranteed Loans
- Rural Energy for America Program Guaranteed Loans and Grants
- Value Added Producer Grants
- Intermediary Relending Program
- Rural Economic Development Loan and Grant Program
- Rural Microentrepreneur Assistance Program
- Rural Business Development Grants
- Rural Business Investment Program
- Cooperative Development Assistance
Business & Industry (B&I) Guaranteed Loan Program

Offers guarantees to commercial lenders for loans to rural businesses. Eligible lenders include banks, credit unions, savings and loans, Farm Credit System, and other lenders approved by USDA.

Available Funding: Maximum of $25 million for a B&I loan guarantee.

Borrower Eligibility: For-profit businesses, nonprofits, cooperatives, Federally recognized Tribes, and public bodies are eligible to apply for B&I guaranteed loans.
B&I CARES Act Guaranteed Loan Program

Offers guaranteed loans to lenders for their loans to rural businesses and some agricultural producers to supplement their working capital to prevent, prepare for, and respond to the economic impacts of the coronavirus. Funding limits are the same as for the original B&I program.

Available Funding: Maximum of $25 million for a B&I loan guarantee.

Borrower Eligibility: B&I eligible rural businesses and agricultural producers not eligible for USDA Farm Service Agency loans, that were in operation on Feb. 15, 2020.

Applying for Assistance: The application deadline is 9/15/2021, or until the funding is expended.
## Rural Energy for America Program

### Eligibility

- **New Renewable Energy Systems (RES) or replacement or upgrades for energy efficiency improvements (EEI).**

**Eligible Applicants:**
- Agricultural Producer, or
- Rural Small Business

Grant up to 75% of project costs not to exceed $25 million. May combine with grant.

### Energy Efficiency

<table>
<thead>
<tr>
<th>Energy Efficiency</th>
<th>Renewable Energy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lighting</td>
<td>Solar</td>
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<tr>
<td>Heating</td>
<td>Wind</td>
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<tr>
<td>Cooling</td>
<td>Small Hydroelectric</td>
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<tr>
<td>Ventilation</td>
<td>Anaerobic Digesters</td>
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<tr>
<td>Fans</td>
<td>Biomass</td>
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<tr>
<td>Automated Controls</td>
<td>Geothermal</td>
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<tr>
<td>Insulation</td>
<td>Wave/Ocean Power</td>
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</tbody>
</table>

### Eligible Project Examples

- Purchase new RES, Refurbished RES, Retrofitting an existing RES
- EEI upfitting a building to use less energy
- Anaerobic Digesters
- Renewable Biomass
- Hydroelectric
- Hydrogen Projects
# Rural Energy for America Program

**REAP Grant – Application Deadlines: October 31\textsuperscript{st} 2020 / March 31, 2021**

<table>
<thead>
<tr>
<th>Renewable Energy Systems</th>
<th>Energy Efficiency Improvements</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum Grant Request</td>
<td>Minimum Grant Request</td>
</tr>
<tr>
<td>$2,500</td>
<td>$1,500</td>
</tr>
<tr>
<td>Total eligible project costs &gt; $10,000</td>
<td>Total eligible project costs &gt; $6,000</td>
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<tr>
<td>Maximum Grant Request</td>
<td>Maximum Grant Request</td>
</tr>
<tr>
<td>$500,000</td>
<td>$250,000</td>
</tr>
<tr>
<td>Total eligible project costs &gt; $2 million</td>
<td>Total eligible project costs &gt; $1 million</td>
</tr>
</tbody>
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*Up to 25% of Total Eligible Project Costs*
## Rural Energy for America Program

<table>
<thead>
<tr>
<th>Minimum Loan Amount</th>
<th>$5,000</th>
<th>Total eligible project costs &gt; $6,667</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maximum Loan Amount</td>
<td>$25 million</td>
<td>Total eligible project costs &gt; $33.4 million</td>
</tr>
</tbody>
</table>
| Details             | • USDA guarantees a commercial loan; applicant must have a willing lender.  
                      • Terms are negotiated between the lender and borrower.  
                      • Fees, appraisals, equity & collateral requirements apply. |

*Up to 75% of Total Eligible Project Costs*
Value Added Producer Grant

Value-Added Producer Grants (VAPG) Program

Helps agricultural producers enter value-added activities related to the processing and marketing of new products. The goals of this program are to generate new products, create and expand marketing opportunities, and increase producer income.

Eligibility:

Independent producers, agricultural producer groups, farmer or rancher cooperatives, and majority-controlled producer-based business ventures may apply.

Available Funding:

A maximum of $250,000 for working capital grants, and $75,000 for planning grants. Participating producers must supply 50 percent of the total project cost.
Revolving Loan and Intermediary Lender Programs

- Intermediary Relending Program
- Rural Economic Development Loan and Grant Program
- Rural Microentrepreneur Assistance Program
- Rural Business Development Grants

Contact a local USDA Rural Development office for listing of intermediary lenders

Other Program Assistance

- Rural Business Investment Program
- Cooperative Development Assistance
RBCS Program Information and Access Points:

https://www.rd.usda.gov
https://www.rd.usda.gov/contact-us/state-offices
https://www.rd.usda.gov/programs-services/all-programs/business-programs

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Questions
Closing